



CHAMBER NEWS

The Greater Bethesda-Chevy Chase Chamber of Commerce

Greater Bethesda-Chevy Chase Chamber Honors Its Police

The first ceremony of the Chamber's newly established "Officer of the Month" program was held October 5, 2001. This program was established to recognize and honor employees within the Second District Police Department, Bethesda Fire Department and the Bethesda-Chevy Chase Rescue Squad. Those employees who give exemplary service to their community and have been chosen by their department leadership for "consistently going above and beyond the call of duty," will:



The President Randy Schools and the Chamber recognizes Officer III Michael Spells for outstanding service.

employees who give exemplary service to their community and have been chosen by their department leadership for "consistently going above and beyond the call of duty," will:

- Be honored at a special meeting in front of their peers;
- Have their names added to permanent plaques that will be maintained at their respective stations;
- Receive personalized recognition certificates from the Chamber;
- Receive a \$75 gift certificate to one of the numerous Chamber member restaurants in the Bethesda-Chevy Chase area.

Included in the criteria for selection in the Second District Police Department's awards are strong work ethic, service to the community, consistent productivity and commitment to the department's mission: PRIDE — Pride, Respect, Integrity, Dedication, and Excellence.

At the October 5th event, Chamber directors were on hand as the quarterly awards were given to: Detective Susan A. Mercer, Crime Analyst Alan McHugh and Community Services Officer Dana Matthis. A special recognition award was given to Police Officer III Michael Spells, who recently returned from being activated to full duty with the Air Force Reserves as a Tech/Sgt., assigned to the 459th Airlift Wing, at Andrews Air Force Base. As a Mortuary Affairs Specialist who was assigned to Dover Air Force Base, Officer Spells and his unit were called upon to identify the remains of those personnel killed in the terrorist attack at the Pentagon on September 11th.

For more information on the Officer Recognition Program or to learn more about the activities of the Community Development Committee, contact Leslie Yager at 301-652-4900.

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Commander's Message

by Commander Luther Reynolds, Commander Second District, Montgomery County Police Department

Since September 11th, there has been much discussion about problems and we are in a stage now where we are converting those into opportunities. Our community has been galvanized by the tragedies on that date and we are reacting in many positive and substantive ways. One example of the actions taken was the creation of a Bethesda Emergency Preparedness Committee. This group has representation from all public safety entities, the Chamber of Commerce and many others. Feedback from the first meeting was impressive and there are already many people who wish to be an important part of it and are taking steps to make it even more effective.

Among the goals are ongoing and real-time communication among partners, quick dissemination of information to large blocks of people represented by these partners, collaboration on such topics as public messages, problem solving, disaster response scenarios, disaster evacuations, etc. We have been faced with many challenges and are already coming up with solutions to address them. It is critical that we communicate and network as public safety, residential and business communities. By creating this net-

From The President's Desk

by Randy Schools, NIH-NOAA Recreation & Welfare Association



November — a time to think of Thanksgiving, and the warmth it provides — it is a time of the year to say thanks, and it is a time to bring us closer to our family and friends. At the Chamber, you are part of a large family, as well. The family of community. A family of local businesses that reach out to assist each other, educate each other, and most of all to do business with each other.

November is a time of honor, as well. On November 11 we celebrate Veteran's Day- think of the sacrifices that have been made by generations ahead of us, that gave us the freedoms we now have, and this year

take a few moments to reflect on the sacrifices being made by members of our Armed Forces. Many will be spending time away from their loved ones during our war in Afghanistan. We appreciate their valor.

It is with humility that the Chamber recognized members of the Bethesda Police Force. The police are under the command of Luther Reynolds — Commander of the Second District – Montgomery County Police Department. Three members of the force- Detective Susan A. Mercer, Crime Analyst Alan McHugh, and Community Services Officer Dana Matthis were recognized for their dedication and outstanding service to our community. Each received a certificate of appreciation from the chamber, as well as a \$75 gift certificate to the Fairmont Bar and Dining, provided by Board member Bob McKay.

A big thank you for the ceremony goes to Alex Inglese — Vice President Community Development and Education and his committee, and to Jack Alexander — Immediate Past President, under whose leadership the Chamber reinstated this recognition program. Additional thank-you's to William F. Peel of Datawatch for the donation of security cameras to the Montgomery County Police Foundation to be utilized at the Bethesda Station, as well as the Chevy Chase Land Company and Euromotorcars for their extremely generous financial donations. It was a ceremony, which we were proud to participate in, and humbled by the work of police in our community. 2001 is also the 75th Anniversary of the Bethesda Fire Department, and a special appreciation was given to them in honor of their continued support to our community at their recognition dinner. A big round of applause from the Chamber to members of the Police and Fire Departments who continue to assist us in our safety.

Chamber Officers

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Randy Schools, NIH-NOAA Recreation & Welfare Assn.

Immediate Past President

John C. Alexander, AMR Commercial Real Estate

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The views expressed in articles submitted by members are the personal opinions of the author and not necessarily those of The Greater Bethesda-Chevy Chase Chamber of Commerce. The Greater Bethesda-Chevy Chase Chamber of Commerce accepts no responsibility for any liabilities arising from the publication of such views.

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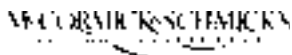


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Members in the News

AMR Commercial, LLC is pleased to announce that **Gregory Gosnell** has joined the company as Senior Vice President and **Christopher Dodge** and **Steven Ratino** have joined the company as Sales and Leasing Associates.

Shulman, Rogers, Gandal, Pordy & Ecker, P.A., announces that **Daniel R. Valenta** is joining the Corporate Department and will focus on providing clients with services relating to mergers and acquisitions, securities offerings, business structuring and organization, and related commercial agreements. **Heather L. Howard** and **Brian A. Loffredo** join the Commercial Litigation Department as associates.

EagleBank has named **Richard D. Corrigan** head of its Commercial Real Estate Department, according to a recent announcement by the firm. Mr. Corrigan, who will hold the title of Senior Vice President, will oversee administration of the bank's commercial real estate lending department.

Realtor Magazine recently recognized **Jane Fairweather**, a Bethesda sales associate with **Coldwell Banker Realty Pros, Ltd.**, as one of the nation's most productive agents, out of a potential list of 75,000 real estate agents in the country. She received this honor based on the number of units sold and her gross-sales volume in 2000. Along with the other top 100 Agents in the country, Jane Fairweather was prominently featured in the September issue of *Realtor Magazine*.

Tony Cuozzo, Jr., CPA, a principal of the firm **Councilor, Buchanan & Mitchell (CBM)** has become a licensed insurance agent for life and health insurance in the State of Maryland. This certification will allow him to assist CBM clients in analyzing and selecting life and health insurance programs and carriers resulting in improved coverage and costs.

Family & Nursing Care announces the appointment of **Mitch Markowitz** as its new Director of Marketing and Public Relations. Established in 1968, Family & Nursing Care's vision is "to be the premier provider of in-home support care dedicated to and recognized for our passion and commitment to serve, help, and enhance the quality of life and well-being of others."

BAPA's Imagination Stage continues its 10th season of producing professional theatre for children and their families with the premiere of a new musical, *Miss Nelson is Missing*, running from November 10 through January 13. Book, music and lyrics are by Joan Cushing, based on the popular books by Harry Allard and James Marshall. Cushing, well

known to Washington audiences as the venerable Mrs. Foggybottom, brings her special wit and musical sophistication to this tuneful comedy for the whole family. BAPA's Imagination Stage is located at **White Flint**, 2nd level, next to Bloomingdale's, 11301 Rockville Pike, N. Bethesda, MD. Ample free parking is available and a complimentary bus to the mall serves the White Flint metro. The theatre is wheelchair accessible. For more information, call 301-320-1860.



Do you want to make a difference?

Hospice Caring, Inc., is offering a Care Giver Training for hospice volunteers November 6-8. The sessions will run from 8:30 a.m. to 4:30 p.m. at the Gaithersburg office. The three-day training is required to become a one-on-one caregiver and provides an opportunity to learn about the various ways to assist the dying through their end-of-life journey. For more information and registration, call 301-869 HOPE (4673).

November is National Alzheimer's Disease Month! Please mark your calendar for one of the **Alzheimer's Association, National Capital Area's** many education activities planned during this important awareness month. The Northern Virginia Respite Care Consortium will present the 15th Annual Conference "A-MAZEing Journey of Alzheimer's" on Monday, November 12 from 8:30 a.m. to 4 p.m. at the Goodwin House West in Falls Church, VA. The keynote speaker is Leo G. Frangipane, M.D., author of the book, *The Survivor's Guide: Touchstones and Wellspring*. To register, or for more information call the Alzheimer's Association, National Capital Area toll-free at (866) 259-0042 or visit www.alz-nca.org.

Casual dining leader Brinker International hosted "Dine For America" on October 11th and donated *all* of its profits for the day to the American Red Cross Disaster Relief Fund. Restaurants in the Brinker portfolio included Chamber members **Corner Bakery Café, EatZi's Market and Bakery, Maggiano's Little Italy** and the **Outback Steakhouse**. "This program is the perfect vehicle for the restaurant industry to contribute in a meaningful way to the massive relief efforts undertaken by the American Red Cross," said Doug Brooks, Brinker's president and chief operating officer.

Celebrating 75 Years in Bethesda

The Greater Bethesda-Chevy Chase Chamber of Commerce is proud of its role in the history of this community. In 1926 the leaders of the "Bethesda Chamber of Commerce" raised \$3,000 to help establish and organize the Bethesda Fire Department. As they celebrate their 75th Anniversary, we thank and commend the Bethesda Fire Department for their outstanding service to this community!

Success Stories



Left to Right – Jeff Gordon and Erich Fuldner

Doing business with a fellow Chamber member has always been a priority to Erich Fuldner of Parker's An American Bistro. During the past 9 years, he has sustained both a personal, as well as business relationship with Jeff Gordon of Print 1. They met through a networking group, and since then have been referring business to each other. Just recently, Jeff recommended Erich's restaurant for a holiday party, and Eric is always quick to recommend any of his clients and/or customers to Jeff for their printing needs. It took just one meeting to make them aware of many services that they could recommend in good faith to their clients.

People like to do business with people they know....use a Chamber member. If you are in need of a particular service, call the Chamber office and someone on staff will be more than happy to direct you to the appropriate member sources.

If you have had a similar experience that you would like to share in the ChamberNews, please contact Margery Shrinsky in the Chamber office.

Help Save Lives!

Do You Have an Extra 45 Minutes on Tuesday, November 20th?



**American
Red Cross**

With the recent tragic events and the upcoming holiday season, it is more important now than ever to give the gift of life at the Chamber's Bi-Annual Blood Drive. Each year more than 100 community business leaders take time out of their busy day to donate blood. The Chamber challenges all local businesses to participate this year. If every member of the Chamber sent just **one** person to donate, we would exceed our goal many times over.

This year's drive will be held **Tuesday, November 20, 2001** from 8:00 am to 2:00 pm at the **Hyatt Regency Bethesda**, which will be providing delicious cookies and will be hosting the event. Statistics show that 95% of the population will at one time in their lives have a direct need for blood or blood products; however, **less than 5%** of the population actually donates. To be a blood donor you must be at least 17 years old, weigh 110 pounds or more, and be in good general health. The process for donating usually takes approximately 45 minutes. Please come out and support your local community by donating your life-saving blood. With each donation three lives are saved.

It's important to know that most of the blood donated right after the September 11th tragedy will have been expired by November 20th, and this is the time of year when our nation always experiences the largest shortages. Parking will be provided free of charge to all donors, and each person will receive a free goody bag!

See enclosed flyer to make an appointment or sign up to volunteer that day by contacting Leslie Yager at 301-652-4900 or lyager@bccchamber.org.



The Advent of XML

By David Williams, BrowserMedia (Member, Technology Resources Committee)

Virtually all the documents on the Web today are stored and transmitted in Hyper-Text Markup Language (HTML). HTML is a modest language generally incorporated for hypertext, multimedia, and the display of small, simple documents. Millions of documents have been created by users who appreciate HTML's inherent simplicity.

Unfortunately, the simplicity of HTML comes at a price. Many large companies have discovered that HTML applications, while adequate for most small businesses and personal Websites, have severe restrictions that cost time and labor. eXtensible Markup Language (XML) is emerging as the next generation standard for transferring information.

The simple transfer of information is most important for industries such as banking, where interchange of data is vital. Most financial institutions use proprietary software to monitor transactions internally but, with XML, they can transfer transaction information to another bank or software application. The bank could drag the information from the Web application to the internal database application and simply drop it into the database.

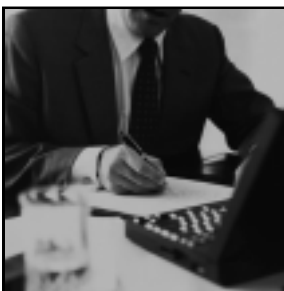
Using HTML, a bank would need to spend hours manually keying-in the data from printouts if they wanted transactions displayed within a Web page. This scenario is the result of three inherent limitations of HTML that XML overcomes:

- The HTML tag set is too limited to differentiate between a multitude of database fields.
- HTML cannot represent the variety of structures in the documents.
- HTML lacks a mechanism for checking the data for structural validity before it attempts to import it into the database.

HTML may always have a place on the Web when it comes to simple documents and as a transportation envelope for downloads. But in today's increasingly wired world, the need to support greater information requirements necessitates the implementation of a standard, extensible, and structured language such as XML.

For more information on this subject, contact David Williams of BrowserMedia at dwilliams@browsermedia.com or at 301-656-1144.

"Bytes of Bethesda" is a service of the Chamber's Technology Resources Committee, which invites members with an interest in current technology trends to join and participate in the committee, which meets the fourth Thursday of every month in the Chamber offices. Members are also invited to write technology-related articles for the ChamberNews' "Bytes of Bethesda" column.



*Need To Know When An Event Is?
Want to See What Is Happening In Bethesda-Chevy Chase?
Then Travel To Our Web Site!*

www.bccchamber.org

Calendar Check

Upcoming November 2001 Networking Events



Below are a number of opportunities for you to take advantage of your chamber membership by making new contacts and building your business. If you don't normally attend chamber events, try one this month and see what you've been missing!

Thursday, November 1 – 8:00-12:00 Noon — Smart Business Seminar
“How to Tap Into Government Contracting” at the Chamber Office

Thursday, November 1 – 5:30-7:30 p.m — Annual Legislative Reception
at the Embassy Suites @ Chevy Chase Pavilion

Wednesday, November 7 – 8:00 a.m. — “Getting to Know Your Chamber”
at the Chamber Office

Wednesday, November 7 – 12:00-1:30 p.m. — Monthly Member Lunch
Sponsored by and at Ruth's Chris Steakhouse


Tuesday, November 13 – 5:30-7:00 p.m. — Business After Hours
at Notes Bar & Grill/ Holiday Inn Select, Sponsored by Vitability Associates

Tuesday, November 20 – 7:15-9:00 a.m. — TECH Networking Breakfast
at Hyatt Regency Bethesda

Tuesday, November 20 – 8:00 a.m.-2:00 p.m. — 2001 Annual Blood Drive
at Hyatt Regency Bethesda

Tuesday, December 5 – 12:00-1:30 p.m. — Monthly Member Lunch
Sponsored by and at The Original Pancake House

See “Events Calendar” for registration fees and RSVP deadlines. Fax registration forms to the Chamber Office or register Online at www.bccchamber.org. For more information on the events, contact Holly Persinger at the Chamber at 301-652-4900 or at hpersinger@bccchamber.org.



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Commander's Message – *continued from p. 1*

work of partners unique to this community, we hope this will increase our effectiveness and be utilized as a model and means for others to communicate, share information, make disaster response/evacuation recommendations, and continue to mitigate the existing and problematic traffic problems.

Lastly, I wish to thank the Chamber of Commerce for taking the time to recognize and support the Montgomery County Police, our officers and our efforts. It truly makes a difference to know we have such real, consistent and substantive support for what we do. May God Bless you all and God Bless our great communities and our great country.

Annual Goodwill Dinner – The Tradition Continues

YOU can make a difference! One cold day in January many years ago, an employee at the Hyatt Regency Bethesda went outside to dump the trash. Upon opening the dumpster doors, he found a homeless person whom had frozen to death. This information spread through the Hyatt and many of the staff were greatly upset that in our community with all the wonderful things that we have, a person would freeze to death.

The Hyatt staff decided that they wanted to make a difference. It was their idea that started the Annual Goodwill Dinner that began in 1988 for the homeless and disadvantaged in our community. The Chamber was approached to become involved, which we did so proudly with the help of Past President Ben King and his wife Sue, who continue to lead this event. The Annual Goodwill Dinner is one that makes you feel warm and fuzzy both inside and out.

The Hyatt Regency Hotel provides the traditional holiday dinner at the Bethesda-Chevy Chase Rescue Squad and with the help of Santa (Ben King), the Bethesda-Chevy Chase Regional Services Center, the Bethesda Urban Partnership and our wonderful volunteers, the spirit continues.

At the Goodwill Dinner this year on December 18th we need **YOUR** help in making a difference. We are looking for \$1,000.00 angels, \$500.00 stars, \$250.00 reindeers and \$100.00 elves to help underwrite some of the costs.

If you would like to participate on any level, please contact Leslie Yager or Margery Shrinsky in the Chamber office at 301-652-4900.

With everyone working together – **WE WILL MAKE A DIFFERENCE!**



Legislative Update

Overwhelming Support for Light Rail

by Ron Resh, Public Affairs Consultant

It is well known that one of the top priorities of the Greater Bethesda-Chevy Chase Chamber of Commerce is construction of the Georgetown Branch light rail/hiker-biker trail linking the Bethesda and Silver Spring Central Business Districts. Now, it is a matter of public record that the majority of individuals and organizations seeking better east-west transportation in the Maryland suburbs also support this project.

Last month, the Montgomery County Council conducted a public forum on several east-west transit options. At issue was the alignment of the so-called Purple Line. One consideration was a heavy rail outer beltway alignment. Another was an inner beltway alignment featuring the Georgetown Branch light rail segment between Bethesda and Silver Spring. Close to 50 witnesses from Montgomery County and neighboring jurisdictions presented their views. With few exceptions, overwhelming support favored the inner alignment and the Georgetown Branch.

Anne Martin (Linowes and Blocher), Chair of the Chamber's Parking and Transportation Committee, appeared at the forum on behalf of the Chamber. Among other things, she pointed out that the light rail connection between Bethesda and Silver Spring is consistent with the principles of smart growth and will provide a better, more convenient way to link employees and jobs and thus encourage transit ridership. She stated that the Georgetown Branch project appears in approved master plans and that public funds have already been expended for acquisition of the required right-of-way. Finally, she noted that the Georgetown Branch light rail project is the most cost effective of all transit options under consideration by the county and that the state has funds committed for completion of project studies required to qualify for federal funding.

Governor Glendening soon will make the final decision on whether the inner Purple Line and Georgetown Branch light rail will be selected as the state's choice for application for federal funding. The County Council and our Chamber have expressed to the governor our support for the Georgetown Branch. For various reasons, County Executive Duncan currently does not share our views. Hopefully, ongoing discussions among elected officials and other interested parties will result in a consensus that will allow the county to proceed with one voice on this important issue.



Smart Business Seminar

Becoming a Better Manager

Do you strive to be a more effective manager? You're not alone. Numerous studies have shown that a high percentage of the performance of employees and companies is related to the way employees are managed. Thus, being a better manager is good for employee morale and good for your business' bottom-line.

On December 7, 2001, the Chamber will offer a seminar on "Becoming a Better Manager." By the end of this workshop, you will walk-away with a PhD-research based model on managerial development; a self-assessment of your managerial development (strengths and weaknesses) using that model; and the start of an action plan that you can use to improve your performance and development as a manager.

Ben Ficks of Ficks Communications will begin with a presentation of the Ph.D. Research Based Managerial Development Model. A self-assessment against the model to isolate strengths and weaknesses will then be performed by each attendee. Attendees will discuss self-assessment with a partner and uncover actions to improve. Attendees will debrief to a larger group on partner discussions and discover valuable lessons to learn. Finally, together the class will determine possible next steps and share questions.

If you are interested in becoming a better manager, come by to the Chamber office from 8:00 a.m. until 9:30 a.m. Space is limited. For more information or to register, contact Holly Persinger at 301-652-4900 x202 or hpersinger@bccchamber.org or go online to register at www.bccchamber.org.



we love to see you smile™

The McDonald's Baltimore/Washington D.C. Regional Office opened six months ago at 7600 Wisconsin Avenue in Bethesda, Maryland and brings together the McDonald's Washington, Baltimore and Eastern Shores Regional Offices. Bethesda was chosen as the site of the new office because of its convenient location, which easily services McDonald's regional family.

McDonald's has 43 restaurants and more than 2,000 McDonald's employees now working in Montgomery County. Bethesda provides the perfect centralized location to serve the region's 525 restaurants and 28,000 employees.

McDonald's has long been recognized as a prominent leader in giving back to the communities where they do business. McDonald's restaurants in the Baltimore and Washington D.C. areas take pride in collaborating with local schools and education ambassadors to meet specified objectives geared toward providing the best educational opportunities for children and families across the region, including scholarship programs, sports initiatives and Ronald McDonald elementary school shows.

In addition, McDonald's is a proud supporter of Ronald McDonald House Charities (RMHC) that operates three area Ronald McDonald Houses. These 'homes-away-from-home' for families of seriously ill children receiving treatment at area hospitals are located in Baltimore, Washington, D.C. and in Northern Virginia. Ronald McDonald House Charities also routinely awards grants helping children in three areas: healthcare and medical research; education and the arts; and civic and social services. Ronald McDonald House Charities of Greater Washington, D.C. has granted over one million dollars to organizations benefiting children in Maryland, Virginia, West Virginia and Washington, D.C.

McDonald's is the world's leading foodservice retailer with more than 29,000 restaurants serving 45 million customers each day in 121 countries. Approximately 80 percent of McDonald's restaurants worldwide are owned and operated by independent, local businessmen and women. There are over 350 McDonald's restaurants located in the Greater Washington, D.C. area. McDonald's is a Silver Sponsor of The Greater Bethesda-Chevy Chase Chamber of Commerce.

("Sponsor Spotlight" features the Chamber's 2001-2002 Corporate Sponsors.)

New Members



Barber & Associates

1825 Eye Street, NW, Suite 400, Washington, DC 20006

Andre P. Barber, Principal

Business Profile: A law firm that specializes in serving the needs of entrepreneurs.

Sponsor: Suzanne H. Kim, D.D.S.

T: 202-479-0325 F: 202-479-0326

email: andrepbarber@aol.com

Broadstreet Communications

4340 East-West Highway, Bethesda, MD 20814

Shea A. Pinkney, Account Executive; Stephanie Brunson, Account Executive; Shannon Grubbs, Account Executive
emails: spinkney@broadstreetcom.com; sbrunson@broadstreetcom.com; sgrubbs@broadstreetcom.com

Business Profile: A next generation phone company providing a one-stop shop for telecommunications services, from local phone service to DSL.

Sponsors: Margery Shrinsky, Membership Director; Leslie Yager, Finance & Office Manager

T: 301-325-8940 F: 301-325-6291

www.broadstreetcom.com

The Chrysalis Group, Inc.

4405 East-West Highway, #301, Bethesda, MD 20814

Joanne B. Irving, President

Business Profile: We work to help other people become more successful at work and home by improving their interpersonal relationships and making optimal use of their personality style.

Sponsor: Margery Shrinsky, Membership Director

T: 301-652-1582 F: 301-294-8066

www.the-chrysalis-group.com

email: judewaw@aol.com

Draper's & Damon's

Shops at Sumner Place

4611 Sangamore Rd., Ste G, Bethesda, MD 20816

Business Profile: Retail women's apparel.

T: 301-263-3001 F: 301-263-3004

www.drapers.com

June Forte, Manager

Sponsor: Margery Shrinsky, Membership Director

Ellen Tillman & Company

6901 Rockledge Drive, Suite 800, Bethesda, MD 20817

Ellen D. Tillman, MBA, Agent

Business Profile: Business and personal insurance planning, wealth accumulation and conservation, and employee benefits.

Sponsor: Margery Shrinsky, Membership Director

T: 301-214-6778 F: 301-214-6620

www.ellentillman.com

email: edtillman@ft.newyorklife.com

EzStorage – Bethesda

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Ray Blake, Vice President

Business Profile: Clean, safe, secure, state-of-the-art self-storage for personal or business items.

Sponsor: Margery Shrinsky, Membership Director

T: 301-776-0220 F: 301-776-9698

www.ezstorage.com

email: rblake@ezstorage.com

The GoodEats Group LLC

21937 Thompson Square, Dulles, VA 20166

Keith Herbert, CEO

Business Profile: Providing business solutions for retailer and restaurants. Our products include short term funding, customized marketing programs, accounting services and business consulting services. One stop provider for small to medium business needs.

Sponsor: Leslie Yager, Finance & Office Manager

T: 703-404-0713 F: 703-404-5219

email: goodeats1999@aol.com

Office Archives

3636 Pennsy Drive, D4, Landover, MD 20785

Margie Malloy, Vice President

Business Profile: An affiliate of Office Movers, Inc., Office Archives specializes in designing records management programs that track individual files and/or entire boxes, while providing off-site storage for vital business records.

Sponsor: Margery Shrinsky, Membership Director

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Lucy Loft, Manager

Sponsor: Margery Shrinsky, Membership Director

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Bill Hider, Senior Consultant

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Chamber • Photo Gallery



Director John Fineran, Atlantech Online and President Randy Schools, NIH-NOAA discuss the Chamber at Come Back to Bethesda.



Director Bob McKay, Fairmont Bar & Dining helps the Chamber recognize Crime Analyst Alan McHugh with gift certificates to his restaurant.



Mark Servatius, Spectrum Printing & Graphics talks to Stan Wahler, Stan Wahler & Associates about the great door prize he just won at the Technology Networking Breakfast at Dave & Buster's.



David Roe, EMR Group has just two questions for Mike Benson, BrowserMedia during "Table Talk" portion of the Tech Networking Breakfast.



While enjoying the Monthly Member Lunch at Marriott Suites, Dawn Espinoza, Center for Oral & Facial Enhancement flips through the Joy of Motion brochure as Johanna Whisenhunt, Joy of Motion Dance Center, explains what they do.



Amy Schoen, La Petite Classic and Michael Gugerty, P.C. enjoying the Business After Hours.



Paul Becker, StratComm, LLC and Mike Fiefer, Atlantech Online talk business during the Power Networking Breakfast at McCormick & Schmick's.



Draper's and Damon's, Inc. Grand Opening Ribbon Cutting



Board Member Jennifer Warner, SunTrust Bank entertains Kenny Singer, Planet Cotton, Mike Masiello, Integrated Document Solutions and Jeff Rabak, Holiday Inn Select Bethesda.



**The Greater Bethesda-Chevy Chase
Chamber of Commerce**

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Wednesday, February 6, 2002

9:30am – 3:00pm

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One Bethesda Metro Center
Bethesda, MD

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