



Doing Business Since 1926

CHAMBER NEWS

The Greater Bethesda-Chevy Chase Chamber of Commerce

Explore Business & Technology in the B-CC Community!



Charles Mann



Art Monk

Get Inspired by the Executive Luncheon Keynote Speakers! Take Advantage of Free Educational Seminars! Mark your calendar for Tuesday, February 18th and join over 1,000 attendees at this year's Business and Tech Expo 2003! Held at the Hyatt Regency Bethesda, this event will be better than ever with three separate programs in which members can participate.

First and foremost, come to the Expo where over 70 area businesses and organizations will be showcasing their products and services from 9:00 a.m. until 3:00 p.m.! This event which is sponsored by BrowserMedia (Grand Sponsor), Robert A. Pumphrey Funeral Home (Executive Luncheon Sponsor), Business Gazette (Media Sponsor), and the following Corporate Sponsors: CPAMoneyWatch.com, Lockheed Martin, Morgan Stanley and SequoiaBank, will provide attendees a tremendous opportunity to experience the best of the Bethesda-Chevy Chase community all under one roof! No matter what your needs are or those of your business, you will find it at the Expo! From restaurants, hotels and retailers, to real estate, banking, accounting and investing ... from health and fitness to technology and telecommunications ... Experience our Community!

We have made this day even more special by providing a day of learning through three "Smart Business Seminars" and a day of networking and inspiration through our Executive Luncheon, featuring former Redskins stars Art Monk and Charles Mann. Come for the day and enjoy our community! For more information, or to register for the Expo, seminars or luncheon, go to www.bccchamber.org or contact Holly Persinger at 301-652-4900.

Executive Luncheon – "Connecting Links of Success"

12:00 noon – 1:30 p.m.

Featuring Former Redskins Stars Art Monk and Charles Mann, Regional Directors of AXIA, a Merchant Services Company

Cost: \$50 per person (pre-registered); \$55 per person at the door – Limited Attendance, so sign up now for this luncheon that is sure to be a sell-out! All who pre-register will be in the running for an autographed football!

Smart Business Seminar Series

Seminar #1 — 9:00-9:45am, "Build Your Potential to Build Your Business"

Presented by Darryl Glick, Dale Carnegie Training

Seminar #2 — 10:00-10:45am, "Montgomery County Procurement Opportunities"

Presented by Beatrice Tignor, Montgomery County Office of Procurement

Seminar #3 — 2:00-2:45pm, "Connectivity to the Home Office – a personal PDA workshop"

Presented by Eric Whisenhunt, Computer Showcase

Held throughout the day in the Tiffany-Cartier Room on the Exhibit Floor Level

Attendance is FREE for all of the above seminars but registration is encouraged.

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"Everyone's a Winner" Membership Campaign Off to a Strong Start!

Thanks to the overwhelming generosity of our Chamber membership to guarantee that each Chamber member who brings in a **new Chamber member** will receive a prize, the list keeps growing.

Listed below are prizes just waiting for YOU to win – and all you have to do is bring in a new Chamber member – simple!

- **Acupuncture for Health & Healing**, Christy Bryant Bumanis, L.Ac., Dipl.Ac. – *One free acupuncture treatment*
- **Bethesda Marroitt Hotel**, Kai Fischer – *"Weekend Get-Away"*
- **Creative Parties Ltd.**, Tracy Bloom – *Personalized Stationery from Embossed Graphics*
- **Chevy Chase Cars, Inc.**, John Bowis – *Bethany Beach Weekend Get-A-Way*
- **Dave & Busters**, Chris Ahern – *\$50.00 Gift Certificate*
- **Enterprise Rent-A-Car**, Brian Smith – *Weekend Rental of a Specialty Vehicle*
- **Hamburger Hamlet**, Patty Hunt – *\$50.00 Gift Certificate*

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From the President



Lilliam Machado,
The Machado Law Firm

It's time to get ready for the 8th annual Business & Tech Expo on February 18, 2003 at the Hyatt Regency! With **John Chaplin** of **Pumphrey Funeral Homes** as Chair of this important event, we are expecting our biggest crowd ever. John and his committee have put together a special day for visitors and exhibitors alike. With more 1,000 visitors expected, 70 exhibitors, informative and timely seminars, and luncheon speakers former Redskin Stars **Art Monk** and **Charles Mann**, you simply can't afford to miss this event. Businesses are built on relationships and we designed the Business & Tech Expo to help you build your relationships. You will have ample opportunity to mix and mingle

with contacts at this all day event. Remember your New Year's resolution do to more networking? Well, here's your chance to stick to your resolution. And if you are interested in exhibiting, it's not too late. There is still limited space available. Call Holly Persinger in the Chamber office for details and ideas for maximizing your return. Please join me in thanking our sponsors for this event: **Grand Sponsor: BrowserMedia; Executive Luncheon Sponsor: Robert A. Pumphrey Funeral Home; Presenting Sponsors: CPAMoneyWatch.com, Lockheed Martin, Morgan Stanley, SequoiaBank, and Media Sponsor: The Business Gazette.** And special thanks to Comcast for repeatedly airing information about the Business & Tech Expo on Local Edition, a show appearing on the Headline News Channel.

And if February wasn't busy enough, I'd like to encourage everyone to participate in the Chamber's "*Everyone's a Winner*" membership campaign going on now through April. Members are the lifeblood of our organization and we need to keep the membership growing and vital. Every new member represents a potential contact for you and your fellow members. A new member also brings new ideas and energy for keeping us on the cutting edge. We are Montgomery County's number one Chamber for a reason – we are highly respected in the business community and among county officials because of the collective clout of our members. Please bring one guest to any Chamber event this month and show them what we are all about. Remember that people do business with people they know.

Chamber Officers

President

Lilliam Machado, *Oppenheimer, Fleischer & Quiggle*

Immediate Past President

Randy Schools, *NIH-NOAA Recreation & Welfare Association*

President-Elect

Tom Murphy, *EagleBank*

VP, Budget & Finance

Joseph Tanis, *Bonde Beebe*

VP, Membership Development

Anita Segreti, *Anita Segreti Insurance*

VP, Member Services

John Fineran, *Atlantech Online, Inc.*

VP, Economic Development & Government Relations

Patricia Harris, *Holland & Knight LLP*

VP, Community Development & Education

Alex Inglese, *Federal Realty Investment Trust*

Strategic Planning & Communications

Michele Horwitz, *Cornwell, The Chevy Chase Land Company*

Counsel to the Board

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Arts & Humanities Council of Montgomery County

Kathleen Martens, *BAPA's Imagination Stage*

Anne C. Martin, *Linowes and Blocher LLP*

John Bowis, *Chevy Chase Cars, Inc.*

Catherine Chapman Mosley, *Comcast*

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Jack Hauber, *Sandler Training Institute*

Greg Hourigan, *Hard Times Café*

Phil Tufano, *Hyatt Regency Bethesda*

Suzanne H. Kim, *D.D.S.*

Roger Kruse, *Residence Inn by Marriott*

John Chaplin, *Robert A. Pumphrey Funeral Home, Inc.*

Glenn Pearson, *Glenn Pearson Productions*

Diane Dantagnan, *Realty Management Company*

John V. Pollack, *Sequoia Bank*

Jennifer Warner, *SunTrust Bank*

Scott Reed, *The Magruder Companies*

Christina Renshaw, *Text Design, Inc.*

Katherine Wright, Ph.D., *Vitability Associates*

Ex Officio – Ginanne Italiano, *Executive Director,*

Greater Bethesda-Chevy Chase Chamber of Commerce

David Dabney, *Executive Director, Bethesda Urban Partnership*

Ron Resh, *Public Affairs Consultant*

Director Emeritus – Jack Alexander, *AMR Commercial Real Estate*

Director Emeritus – Walter Pennington,

Dembo, Jones, Healy, Pennington, & Marshall, P.C.

Director Emeritus – C. Robert Dalrymple, *Linowes and Blocher LLP*

Chamber Staff

Executive Director

Ginanne M. Italiano: gitaliano@bccchamber.org

Membership Director

Margery F. Shrinky: mshrinky@bccchamber.org

Events & Marketing Manager

Holly Persinger: hpersinger@bccchamber.org

Finance & Program Manager

Gloria Arnold: garold@bccchamber.org

The views expressed in articles submitted by members are the personal opinions of the author and not necessarily those of The Greater Bethesda-Chevy Chase Chamber of Commerce. The Greater Bethesda-Chevy Chase Chamber of Commerce accepts no responsibility for any liabilities arising from the publication of such views.

The Greater Bethesda-Chevy Chase Chamber of Commerce

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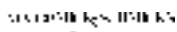
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Chamber Corporate Sponsors



Members in the News

The Original Pancake House, 7700 Wisconsin Avenue, has installed eleven historic photographs of Bethesda from the 1930's on. Photographer Hugo Brooks has been chronicling the history of Bethesda since the early thirties and his photographs are not only historically interesting but works of art in their own right. Next time you are near The Original Pancake House, stop by and look at these fascinating photos.

The **15th Annual Montgomery Hospice Ball** will be held Tuesday, March 4, 6:00 PM at the Hyatt Regency Bethesda. Featuring dinner, dancing, live and silent auctions, Swedish Ambassador Jan Eliasson and Mrs. Kerstin Eliasson are Honorary Patrons. Tickets as well as corporate sponsorship opportunities are available, with proceeds benefiting nonprofit **Montgomery Hospice at Home and Casey House**. For more information, contact 301-279-2566.

Peter B. Reilly, CPA, and Senior Vice President of **Councilor, Buchanan & Mitchell, P.C., CPAs (CBM)** earned the designation of a Certified Valuation Analyst in November, 2002. This certification allows Peter to conduct business valuations and assist CBM business clientele in analyzing their company's financial position for varying reasons such as litigation support, succession and estate planning, buying/selling a business, etc.

Congratulations to the following Chamber members who were among those chosen in their respective fields in the **January 2003**

Washingtonian. Listed in the Magazine's "100 Very Best Restaurants," **La Ferme** and **South Beach Restaurant and Bar**. In the article "They Know Weddings," Wedding Planners: **Creative Parties and Distinctive Events** by **Susan Katz**. "Gardens and Historic Sites: **Strathmore Hall Arts Center**. "Caterers," **Ridgewell's**. "Music," **Entertainment Exchange** and "Limos and Transportation," **RMA Chauffeured Transportation**.

Martin•Schaffer, Inc., has won eight awards in the 2002 Online and Publications Communication Competitions held by the Washington, DC chapter of the Society for Technical Communication (STC). These winning entries will be sent to STC's International Competition, in which they will compete with other winning entries from STC chapters throughout the world.

Members of The Greater Bethesda-Chevy Chase Chamber of Commerce are constantly "on the move" in the community. Listed are Chamber members who have received awards, given back to the community, had additions to their staff, and timely announcements of what is going on right in your own backyard!

If you have something newsworthy that you would like published, email/fax or mail your submission to 301-657-1973 or mshrinsky@bccchamber.org.



"Everyone's a Winner" Membership Campaign Off to a Strong Start! – continued from p. 1

- **Hyatt Regency Chesapeake Bay Golf Resort**, Phil Tufano, Hyatt Regency Bethesda – *Spa & Marina Get-Away Weekend*
- **Lansdown's Resort, Laurie Kightlinger** – *His & Her Package for Two Nights deluxe accommodations for two people for two nights, one round of golf for one each day, one hour spa service each day, dinner and breakfast in Riverside Hearth for two each day.*
- **LOGOmotion**, Bob Safro – *Leather briefcase*
- **Marriott Suites Bethesda**, Brad Colton – *Friday Night Stay*
- **New Hope Acupuncture**, Gabriele Louvis, M.Ac., L.Ac. – *Initial consultation and one free acupuncture treatment*
- **Outback Steakhouse**, Debra Larson – *Two \$20.00 Gift Certificates*
- **The Original Pancake House**, Jeff Bulman – *Two \$25.00 Gift Certificates*
- **Glenn Pearson Productions**, Glenn Pearson – *Two hour music performance*
- **Residence Inn by Marriott**, Roger Kruse – *Four complimentary suite certificates*
- **Rock Bottom Brewery**, Don Battista – *\$50.00 Gift Certificate*
- **South Beach Restaurant**, John Richardson – *\$25.00 Gift Certificate*
- **Tragara Ristorante**, Claude Amsellem – *\$50.00 Gift Certificate*

In a single day, think about those people who you do business with on an ongoing basis. Are they Chamber members? Who do you order your office supplies from? Who services your copier or handles your website? Do you use a financial planner? Tax season is here – is your accountant a member? The list of services that are provided to you and your business are endless. Encourage those service providers to become a member of one of the largest and leading organizations in Montgomery County – **The Greater Bethesda-Chevy Chase Chamber of Commerce**.

Invite your prospects to any Chamber event. Your name will be placed into a special drawing to win a dinner for two at Hard Times Café, courtesy of Membership Recruitment Chair Jack Hauber, Sandler Training Institute.

If you would like to donate a prize for the "Everyone's A Winner" Campaign or need membership information sent to your prospective member, contact Margery Shrinsky, Membership Director at 301-652-4900 or mshrinsky@bccchamber.org.

We Need Your Help!

To avoid long lines and to assist monthly events hosts to be better prepared...
PLEASE pre-register for all events.



Calendar Check

Upcoming Events

Tuesday, February 4, 7:15-9:00am

Power Networking Breakfast

Sponsored by DELMarva Financial Group @ Classic Residence by Hyatt (8100 Connecticut Avenue, Chevy Chase, MD)

Tuesday, February 11, 5:30-7:00pm

Business After Hours

Sponsored by Back to Health @ Willie & Reed's (4901-A Fairmont Avenue, Bethesda, MD)

Tuesday, February 18 , 9:00am-3:00pm

Business & Tech Expo 2003

@ the Hyatt Regency Bethesda (One Bethesda Metro Center, Bethesda, MD)

Smart Business Seminar Series

9:00-9:45am , 10:00-10:45am and 2:00-2:45pm

Executive Luncheon, 12:00-1:30

Featuring Art Monk & Charles Mann, former Redskins-now representing Axia, a National Merchant Services Company, Sponsored by Robert A. Pumphrey Funeral Home

See "Events Calendar" for registration fees and RSVP deadlines. Fax registration forms to the Chamber Office or register Online at www.bccchamber.org. For more information on the events, contact Holly Persinger at the Chamber at 301-652-4900 or at hpersinger@bccchamber.org.

Success Stories



Debbie DeChambeau of **Select Business Team, LLC** and Mark Servatius of **1st Impressions.biz, inc.** had seen each other at a variety of business events, but it wasn't until they met at a Chamber Networking Breakfast, that they found out more about each other's business. Debbie has taken advantage of Mark's marketing expertise and has purchased printing from him, and Mark participates in Debbie's referral coaching program. Both have benefited with new business as the result of their coming together.

"Resourcing the Chamber and its membership for the referrals I need to help my business prosper, and find new clients at the same time is what Chamber membership is all about," said Mark. Debbie added, "Doing business with fellow Chamber members not only makes it easier and faster to do business, but also lessens the concerns of doing business with someone unknown—especially if I know it's somebody I see frequently at other Chamber events."

Increasing Profit through the use of Technology

By Jason Newman, Member, Technology Resources Committee

While companies have been investing in computers and software for decades, it took a while for them to figure out how to use these tools not just as a convenience, but to change the nature of people's jobs. At first, their effect was too negligible to show up in productivity statistics. But by the second half of the 1990s, as each innovation built on the one before, the aggregate effect of IT on productivity became pronounced enough to register in national statistics, showing up as a 2.9 percent jump in output per hour.

While 2.9 percent may look like a small number, it converts into big numbers across time. If productivity grows at an annual rate of 2.9 percent, living standards double in 24 years. At a productivity increase of 1.4 percent, it takes almost 50 years for living standards to double.

The correlation between technological innovation and productivity gains has been trumpeted by no less an authority on the economy than Federal Reserve Chairman Alan Greenspan and embraced by the Congressional Budget Office (CBO). On more than one occasion, Greenspan has declared that American workers are much more productive than they used to be, and the reason is the proliferation of information technology. And he firmly believes that this productivity will only increase.

In his January testimony, he observed, "Economists have long noted that the diffusion of technology starts slowly, accelerates and then slows with maturity." The extraordinary plunge in the cost of computing and telecommunicating suggests that information technology will proliferate at a faster pace in the years ahead. As technology becomes cheaper it can be used by more of us to increase our productivity and our prosperity.

As you can see, the use of technology in everyday business will help all companies increase their bottom line by making employees more productive. This will benefit the owners, stockholders and employees of all companies who choose to utilize technology to the fullest. To find out about the latest advances in technology and local technology companies, don't forget to visit us at the Chamber's Business & Tech Expo on November 18, 2003 at the Hyatt Regency Bethesda.

(Portions of this article were excerpted from: www.itnews.com)

For more information on this subject, contact Jason Newman, Newman Systems Inc. at Jason@newmansystems.net

Bytes of Bethesda

"Bytes of Bethesda" is a service of the Chamber's Technology Resources Committee, which invites members with an interest in current technology trends to join and participate in the committee, which meets the first Thursday of every month in the Chamber's Board Room. Members are also invited to write technology-related articles for the ChamberNews' "Bytes of Bethesda" column.

Career Partnership 2003

Someone wants to follow in your career footsteps and they are ready to go on Thursday, April 3, 2003 – the Chamber's Annual Career Partnership Day. Once again, 200 juniors and seniors for Bethesda-Chevy Chase, Walter Johnson and Walt Whitman high schools will sign up to find out what it takes to become a business owner, a nurse, a police officer, a graphic designer, a lawyer, an architect, a lab technician or one of hundreds of the career possibilities available in our community. Whichever careers these young people are interested in, we know our members can help them discover what it takes to pursue these professional paths.

Please sign up by **Friday, February 28, 2003**. A registration flyer will be faxed to your office mid-February or you can go on the Chamber's website and download a PDF version. If you have any questions about Career Partnership Day, please call this year's program coordinators, The SOHO Group, at 202-363-6646.

Just think what an advantage you and your company are offering these young people by giving them a chance to know now what they must do to succeed professionally later. Join in this one day to help make a positive difference.



Welcome to the following new members. Please read over their business profiles and familiarize yourself with their services. If you need a particular service and cannot find it in the Chamber's Directory & Business Referral Guide, do not hesitate to call the Chamber office and the staff will be able to assist you. *People like to do business with people they know – do business with a fellow Chamber member!*

Accentus Technologies

11160 Veirs Mill Road, Building L-015, Suite 188, Wheaton, MD 20902
Connal P. Brown, CEO

T: 301-572-2360 F: 301-572-2134

email: cpbrown@accentus-technologies.com
www.accentus-technologies.com

Business Profile: Information technology business solutions for federal and local governments.

Sponsor: Margery Shrinsky, Membership Director

American Express Financial Advisors

1445 Research Blvd., Suite 100, Rockville, MD 20850
Elizabeth P. Fetter, Financial Advisor

T: 240-314-4326 F: 301-294-7484

email: elizabeth.p.fetter@aexp.com

Business Profile: Through sound, comprehensive financial planning, I help individuals, families and businesses manage money to achieve their financial goals.

Sponsor: Margery Shrinsky, Membership Director

Antharia, LLC

7311 Baylor Avenue, College Park, MD 20740
Jordan Dossett, Creative Director

T: 301-982-7358 F: 775-218-4603

www.antharia.com

email: Jordan@antharia.com

Business Profile: We successfully develop creative and technological solutions that exceed our clients' expectations. Combine our experience in designing and developing complex websites and print

communications with our willingness to provide hands-on leadership and candid design direction, and you will see why we have cornered trust among our clients.

Sponsor: Sean Renn, The Community PhoneBook

Campbell Associates, Inc.

12551 Carrington Hill, Gaithersburg, MD 20878
Bruce Gemmill, President

T: 301-975-0050 F: 301-975-0047

www.campbellandassoc.com

email: bruce@campbellandassoc.com

Business Profile: Since 1990, providing cost-effective advertising, graphic design, printing, mailing and website development and photography.

Sponsor: Anita Segreti, Anita Segreti Insurance, Inc.

Desktop etc.

14801 Cherry Leaf Terrace, Silver Spring, MD 20906
Vicki Anderson, Owner

T: 301-598-3355 F: 301-598-4824

email: vadesktop@comcast.net

Business Profile: Desktop publishing and printing (print broker).

Sponsor: Tony Prutting, Prutting & Prevost

Econ Group Inc.

10605 Concord Street, Suite 307, Kensington, MD 20895
Didier Follain-Grisell, Vice President

T: 301-949-5900 F: 301-949-7540

www.encongroup.com

email: ddafg@encongroup.com

Business Profile: Design of HVAC, plumbing, fire protection and electrical systems for commercial buildings.

Due diligence surveys, feasibility studies and energy analyses.

Sponsor: Gus Moyer, DELMarva Investment Group, Inc.

Friends & Company Staffing Services

A Staffing Now, Inc. Company

8484 Georgia Avenue, Suite 1010, Silver Spring, MD 20910
Jill Gehring, Account Manager

T: 301-565-4353 F: 301-565-8171

www.friendsandcompany.com

email: jgehring@friendsandcompany.com

Business Profile: A premier employment firm, specializing in the placement of permanent and temporary administrative/clerical, accounting, meeting and events staffing and legal professionals within organizations.

Sponsor: Margery Shrinsky, Membership Director

Glynn Technologies

7501 Wisconsin Avenue, Suite 1130, Bethesda, MD 20814
Laura Glynn, President, Brennan J. Fame, New Business Development

T: 301-652-5250 F: 301-652-5253

www.glynn.com

email: newbiz@glynn.com

Business Profile: Developers of life cycle applications deployed on Internet/Intranet. Creative graphic designers, programmers, database designers, writers and focus group facilitators.

Sponsor: Gloria Arnold, Finance & Program Manager

Mamma Lucia of Bethesda

4916 Elm Street, Bethesda, MD 20814

Chris Panagiotopoulos, General Partner, Robert Dorfman

Business Profile: Provincial Italian restaurant serving classic Italian cuisine "Faithful to Tradition," as well as authentic NY style pizza.

Sponsor: David Freishtat, Shulman, Rogers, Gandal, Pordy & Ecker, P.A.

T: 301-907-3399 F: 301-907-3205

www.mammaluciarestaurants.com

email: bob@mammalucia.net

Matrixx Concepts LLC

7920 Norfolk Avenue, Suite 920, Bethesda, MD 20814

Alex Moussavi, President/CEO

Business Profile: Sales consulting – sales recruiting.

Sponsor: Margery Shrinsky, Membership Director

T: 301-656-3700 Ext. 115 F: 240-220-0677

www.matrixxconcepts.com

email: alex@matrixxconcepts.com

Northwestern Mutual Financial Network

6849 Old Dominion Drive, Suite 400, McLean, VA 22101

Richard A. Zdanis, Financial Representative

Business Profile: The Northwestern Mutual Financial Network and Richard A. Zdanis help individuals and small businesses create a strategic plan ...a road map for their personal security and financial success!

Sponsor: Trish Kyle, Communicon Group, Inc.

T: 703-848-4882 F: 703-848-4898

www.nmfn.com

email: richard.zdanis@nmfn.com

Strategic Staffing, Inc.

7250 Woodmont Avenue, Suite 310, Bethesda, MD 20814

Roy Quill, Branch Manager

Business Profile: Since 1994, Strategic Staffing, Inc., a full-service staffing company, serving government and commercial sectors from our core skill practices: accounting, finance, information technology and administrative.

Sponsor: Margery Shrinsky, Membership Director

T: 301-657-8174 F: 301-657-4695

www.ssistaff.com

email: rquill@ssistaff.com

T-Mobile

Chevy Chase Pavilion, 5335 Wisconsin Avenue, NW, Washington, DC 20015

Beth Shaw, Store Manager

Business Profile: Cellular Services.

Sponsor: Ginger Remian, Lowe Enterprises Mid-Atlantic, Inc.

T: 301-728-1032

email: beth.shaw@t-mobile.com

Wachovia Wealth Management

740 15th Street, NW, Third Floor, Washington, DC 20005

Allison Wakenight, Vice President

Alan Harter, Investment Management Advisor

Business Profile: Using a team of experts, we provide you with an objective and holistic analysis of your personal financial situation, tailored to help you grow and preserve your wealth.

Sponsor: Harry H. Rieckelman, L.H. Rieckelman Associates

T: 202-637-7726 F: 202-637-7594

www.wachovia.com

email: allison.wakenight@firstunion.com



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KIND needs your help!

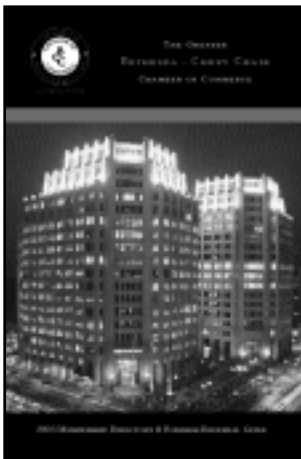
The Bethesda-Chevy Chase community is again collecting school supplies for the *Kids in Need Drive*, until the end of February 2003. Our fall drive was a great success with boxes of school supplies delivered to both Linkages to Learning and the Betty Anne Krahnke Center.

Unfortunately, the need still exists for those supplies that are used throughout the year, such as loose-leaf paper, pens, pencils, erasers, etc. Collection boxes are located at the Chamber office, Bethesda Urban Partnership, Bethesda Police Department, the YMCA on Georgetown Road and the YMCA on Oakmont Avenue. Your support is appreciated. For more information, contact Gloria Arnold at 301-652-4900 x200 or garnold@bccchamber.org.



**The Greater Bethesda-Chevy Chase
Chamber of Commerce**
7910 Woodmont Avenue, Suite 1204
Bethesda, MD 20814
Phone: 301-652-4900 Fax: 301-657-1973
www.bccchamber.org

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2003 Greater Bethesda-Chevy Chase Chamber of Commerce Membership Directory & Business Referral Guide Makes it's Debut!

“People like to do business with people they know.” By referring to the Chamber’s 2003 Guide, you will be able to connect with over 800 Chamber member businesses, in addition to containing up-to-date resource contacts and community data.

If you would like additional copies of the Guide, please contact Margery Shrinsky at the Chamber office 301-652-4900 or mshrinsky@bccchamber.org.



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