



Doing Business Since 1926

CHAMBER NEWS

The Greater Bethesda-Chevy Chase Chamber of Commerce

From the President



Lilliam Machado, Oppenheimer, fleischer & quiggle, P.C.

It's that time of year – it's time to prepare for the holidays! As you shop for gifts, plan holiday parties, or arrange accommodations for visiting family, make your life easier by shopping where you work. Think about your fellow Chamber members and the products and services they offer as you make your selections. With more than 700 fellow members, someone will have exactly what you are looking for! Just think about the possibilities — a season subscription to Round House Theatre or Imagination Stage, a savings bond from Sequoia Bank, a weekend at the Holiday Inn Select, a little something from Tiffany & Company, the perfect orchid from American Plant Food, an automobile from EuroMotorcars, or a gift certificate from Westfield Shoppingtown Montgomery or La Petite Classique. For great suggestions and unique ideas for holiday shopping this year, please visit the Chamber's website at www.bccchamber.org.

Many companies also use this time of year to support their favorite charitable organizations. Whether you want to assist others in need or support the arts, please consider one of the many not-for-profit organizations that are in our ranks. They deserve your support and can use your time, your talent and your contributions. On December 17, 2002, we will be helping to conduct the 14th Annual Goodwill Dinner at the Bethesda-Chevy Chase Rescue Squad, where more than 250 meals will be served to the needy in our community (Thanks to Hyatt Regency Bethesda). For many of them, it will be their only holiday dinner. In addition, Santa will make a special visit with a bag full of gifts for the children who accompany their parents. It is a truly special afternoon and one that you will not soon forget. If you'd like to get involved in helping at the Goodwill Dinner or donate funds to help support this program, please call Margery Shrinsky at the Chamber.

Many thanks to those of you who participated in the November blood drive conducted by American Red Cross-Chesapeake/Potomac Region, and special thanks to the Hyatt Regency Bethesda and Lerch Early and Brewer for sponsoring this bi-annual event. Coming up is our Business & Tech Expo on February 18, 2003. Reserve your booth now and plan to meet hundreds of prospects for your business.

Best wishes to you and your families for a joyous and safe holiday season!

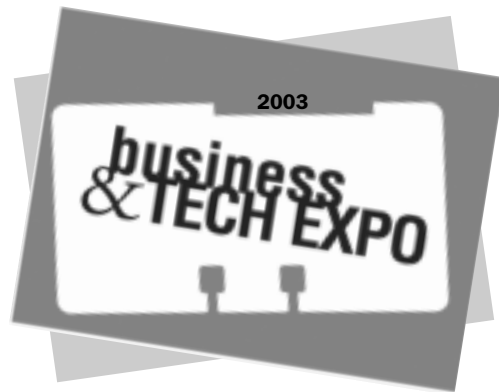
In This Issue

From the President	1
Business & Tech Expo	2
Members in the News	3
Bytes of Bethesda	5
New Members	6
Calendar Check	8
Success Stories	8
Legislative Update	9
Celebrate	10
Membership Drive	11

When was the last time you used your other office?



Another great benefit of being a B-CC Chamber member is the opportunity to utilize our fabulous Board Room with a panoramic view of the B-CC Community. Seating over 30 people, this space is available for free to all members of our Chamber. All it takes is a quick phone call or email to the Chamber Office! For more information or to reserve this space please call the Chamber Office at 301-652-4900 or email at info@bccchamber.org.

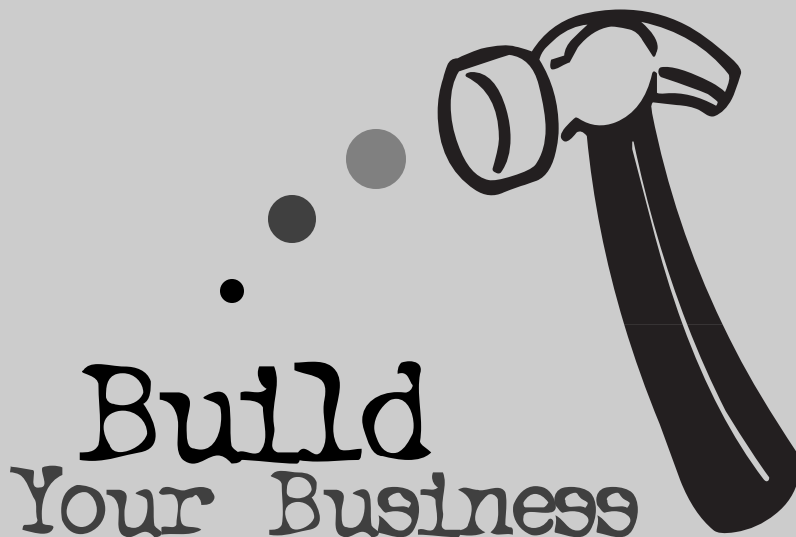


BUSINESS & TECH EXPO 2003

Tuesday, February 18, 2003

9:00am-3:00pm

Hyatt Regency Bethesda



Reserve Your Space Today!

For more information contact Holly Persinger at
301-652-4900 or hpersinger@bccchamber.org.



Chamber Officers

President

Lilliam Machado, Oppenheimer, Fleischer & Quiggle

Immediate Past President

Randy Schools, NIH-NOAA Recreation & Welfare Association

President-Elect

Tom Murphy, EagleBank

VP, Budget & Finance

Joseph Tanis, Bonde Beebe

VP, Membership Development

Anita Segreti, Anita Segreti Insurance

VP, Member Services

John Fineran, Atlantech Online, Inc.

VP, Economic Development & Government Relations

Patricia Harris, Holland & Knight LLP

VP, Community Development & Education

Alex Inglese, Federal Realty Investment Trust

Strategic Planning & Communications

Michele Horwitz, Cornwell, The Chevy Chase Land Company

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Ann C. Martin, *Linowes and Blocher LLP*

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Catherine Chapman Mosley, *Comcast*

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John V. Pollack, *Sequoia Bank*

Jennifer Warner, *SunTrust Bank*

Christina Renshaw, *Text Design, Inc.*

Katherine Wright, Ph.D., *Vitability Associates*

Ex Officio – Ginanne Italiano, *Executive Director,*

Greater Bethesda-Chevy Chase Chamber of Commerce

David Dabney, *Executive Director, Bethesda Urban Partnership*

Ron Resh, *Public Affairs Consultant*

Director Emeritus – Jack Alexander, *AMR Commercial Real Estate*

Director Emeritus – Thomas E. Korengold, *Ourisman Ford Company, Inc.*

Director Emeritus – Walter Pennington,

Dembo, Jones, Healy, Pennington, & Marshall, P.C.

Director Emeritus – C. Robert Dalrymple, *Linowes and Blocher LLP*

Chamber Staff

Executive Director

Ginanne M. Italiano: gitaliano@bccchamber.org

Membership Director

Margery F. Shrinky: mshrinky@bccchamber.org

Events & Marketing Manager

Holly Persinger: hpersinger@bccchamber.org

Finance & Program Manager

Gloria A. Arnold: garnold@bccchamber.org

The views expressed in articles submitted by members are the personal opinions of the author and not necessarily those of The Greater Bethesda-Chevy Chase Chamber of Commerce. The Greater Bethesda-Chevy Chase Chamber of Commerce accepts no responsibility for any liabilities arising from the publication of such views.

Members in the News

Oppenheimer, Fleischer & Quiggle, P.C., 7700 Old Georgetown Road, Suite 800, Bethesda, is pleased to announce that **Lilliam Machado, Esq.** has merged her employment law practice and has joined our firm as counsel. Her direct telephone will be 301-986-4053 and her email address will be Lmachado@OFQLaw.com.

Blackbaud, the leader in brining technology to non-profit organizations and educational institutions, announced that **Gelman, Rosenberg & Freedman** has joined the software company's reseller program. A leading Washington, DC-area accounting firm. Gelman, Rosenberg & Freedman will resell The Financial Edge™, Blackbaud's financial management software for nonprofits, and provide additional consulting services.

The Third Annual Tour de Prince George's, a Bicycle race and Family Bicycle Festival was held in September at Beltway Plaza Mall in Greenbelt, MD. The race was sponsored by area businesses, including State Farm Insurance, Capitol Cadillac, **Quantum Companies** (Beltway Plaza Mall), Enterprise Rent-a-Car and King Pawn. Tour de Prince George's is held annually to raise money for educational scholarships to benefit local youth and to support the Prince George's Police Department's bicycle patrol program. The scholarship funds, raised were distributed to 20 area students in the amount of \$1,000.00 each.

Bond Beebe, CPAs, announced the promotion of **David P. Dorsey, CPA** to President and Managing Principal. He succeeds veteran **Principal Joseph M. Tanis** who stepped down after serving 25 years in this leadership role. "This is a great milestone for the firm and I'm looking forward to the challenge and responsibility this position offers," said Dorsey. "Our firm has exciting things to offer our clients, employees, and the community and my efforts will focus on continuing Bond Beebe's strong tradition of quality, value-oriented services," added Dorsey. Tanis, who recently celebrated 35 years with the firm, will continue as a Principal and Chairman.

Amelia Bedelia continues at **Imagination Stage** at **White Flint** through January 12. Families will love seeing this popular children's book character—plus plenty of comic sidekicks—in a fall-down-funny farce by Karen Abbott, based on a book by Karen

Abbott, based on a book by Peggy Parish. Performances are on Saturdays and Sundays at 12:30 & 3:00 P.M. Ticket prices are \$7.50 general admission and \$6.50 for groups of 10 or more. For information or to purchase tickets (advance purchase is recommended) please call the **Imagination Stage** box office at 301-881-5106. Our website is www.ImaginationStage.org

As the need for quality care in our seniors' homes continues to grow, the home care industry leader continues to respond to that need. **Family & Nursing Care** is proud to announce the promotion of **Barbara Krause** to the position of Vice President of Client Services. She will oversee the Consumer Relations Department and the Care Coordination Department. Ms. Krause has been with Family & Nursing Care since 1986, most recently serving as Consumer Relations Directors.

Julie Black will assume the newly developed position of Vice President, Corporate Affairs. Ms. Black, daughter of Family & Nursing Care President and Founder Sandy Kursban, had been serving as Vice President of Operations. She has been with the company since 1990.

David G. Dolan has been named Vice President of Sales and Leasing for **Commercial Brokers LLC**. He previously served as Director of Office Leasing for the 30-year old real estate firm. Mr. Dolan has over 25 years of expertise in the local real estate industry and represents clients from across the country that need to lease or purchase any type of commercial real estate. He recently assisted the National Childhood Cancer Foundation with a relocation from Arcadia, CA to Bethesda.

The Children's Inn at NIH welcomes their new Executive Director, **Ms. Tyrrell Flawn**. Ms. Flawn looks forward to becoming involved in the Bethesda-Chevy Chase Community, and meeting Chamber members.

Members of The Greater Bethesda-Chevy Chase Chamber of Commerce are constantly "on the move" in the community. Listed below are Chamber members who have received awards, given back to the community, had additions to their staff, and timely announcements of what is going on right in your own backyard!

If you have something newsworthy that you would like published, email/fax or mail your submission to 301-657-1973 or mshrinsky@bccchamber.org.



David G. Dolan



Tyrrell Flawn

continued on p. 4

Members in the News

continued from p. 3

Pam Newton, interior designer with **Pam Newton & Company Interior Design and Moving Services** for Seniors, and colleague Lynn Klein, professional organizer, recently inspired a class of inquiring seniors and adult children of seniors in the Senior Academy Program at The Reston Community Center, Lake Anne with “Planning Your Move to a Smaller Home: A Workshop for Seniors.”



H.L. Ward, President and CEO of EagleBank

H.L. Ward, President and CEO of EagleBank, has been selected to join the Washington Metropolitan Area District Office Advisory Council of the U.S. Small Business Administration for the 2003-2004 term. The Advisory Council, comprised of trade associations, small businesses, prime contractors, and lenders, plays a critical role in ensuring that the SBA’s programs and services are tailored to meet the changing needs of the small business community. Prior to the inception of EagleBank in 1998, Mr. Ward was President and CEO of Allegiance Bank, N.A. until 1997.

A jury formed by the Smart Growth Alliance has recognized three development proposals as contributing land use, transportation and environmental advantages to the Washington region. One of the proposals, in the Friendship Heights neighborhood of Washington consisting of residential space and a daycare facility to be called 5401 Western Avenue,

NW, would be located on the border of Washington and Montgomery County. The proposal provides for a 235,000 sq.ft building with 185 to 215 residential units and a 3,000 sq.ft daycare center on a 1.35-acre site. According to the developer, **Stonebridge Associates** the site has been designated by the city as a “housing opportunity area,” in which higher density is appropriate due to the site’s proximity to public transit and its location at a regional center. The site is an ideal location to meet the goals of the District to add residential housing as well as additional day care facilities in a very desirable location where the impacts are very minimal by taking advantage of the adjacent metro station and the nearby mix of uses,” said **Douglas M. Firstenberg, principal, Stonebridge Associates**. “The area represents the best opportunity for a true mix of a living, working and entertaining environment. For the District, this project puts the “mix” into mixed-used development around Metro.”

Rosenblum & Associates, LLC has relocated their offices to 7626 Old Georgetown Road, Bethesda. Telephone: 301-657-1199; F: 301-657-2252, email: info@ravg.com you can also visit their website at 222.ravg.com.

Congratulations to **Ken Denaburg** and **Stephen Eckstrom, York Flowers, Inc.**, 5023 Wisconsin Avenue, NW, Washington celebrating their 60th year serving the Washington Metro area.

The Greater Bethesda-Chevy Chase Chamber of Commerce

2002-2003 Annual Corporate Sponsors

Chamber Gold Sponsors		Chamber Silver Sponsor	
		Chamber Corporate Sponsors	


 Bytes of Bethesda

Computer Network Security & Vulnerabilities for Office Managers

By Richard Latty, Solutions Engineering Corporation (member, Technology Resources Committee)

Computer Network Security and Vulnerability (CNSV) have become very important to all organizations where computer resources play pivotal roles in “getting the job done”. The events associated with CNSV can be so disruptive to an organization that adequate means of preventing these disruptions is critical to the success of the business. The objective of this article is to better prepare Office Managers to prevent these types of events.

Ideally you want a vaccine – something that will enable you to avoid any CNSV event. It should be very inexpensive relative to the cost of the CNSV event and within your budget. If you follow these basic tenants you will reduce the likelihood of a severely disruptive CNSV event to a very low level (albeit not zero).

They are grouped by technical difficulty:

Easy

1. Use bonifide passwords, change frequently, and don't share.
2. Do not use desktop or server usernames and passwords for any other access.
3. Give Users only those rights on those devices needed to perform their job.
4. Disallow installation of unauthorized software.
5. Disable Guest and accounts of departed employees, re-direct email.
6. Disallow personal use of corporate resources.
7. Maintain current and correctly configured AntiVirus (AV) software on every PC.
8. Do not open email attachments from unknown senders.
9. Configure AV to scan all protected drives nightly and review the log.
10. Never open email, a file, or access an external device from a Server without first opening it from a workstation running an AV.
11. Turn off infected systems until a qualified technician can remedy the condition.
12. Use a special employment agreement for your Information Technology personnel/outsource company.
13. Re-boot workstations and servers on a regular basis.

Less Easy

- 14.-17. Call on a qualified CNS company to configure and monitor your network.

Difficult

- 18.-23. Definitely call on a qualified CNS company to configure and monitor your network.

There are other issues as well. While this article was focused on office managers and issues from a “high” level, the matter gets inherently more arcane as you move from Easy to Difficult. If you adopt everything above you should be more secure than originally setup.

For more information, contact Richard Latty at rlatty@soleng.com or for the full version of this article, go to http://www.soleng.com/whitepapers/Computer_Network_Vulnerabilities.pdf

“Bytes of Bethesda” is a service of the Chamber’s Technology Resources Committee, which invites members with an interest in current technology trends to join and participate in the committee, which meets the first Thursday of every month in the Chamber’s Board Room. Members are also invited to write technology-related articles for the ChamberNews’ “Bytes of Bethesda” column.



Please welcome the following new members and take a few moments to familiarize yourself with their business profiles. Members like to do business with fellow Chamber members.

American Express Financial Advisors

1445 Research Blvd. Suite 100, Rockville, MD 20850
Brian Thoms, Financial Advisor

Business Profile: I provide comprehensive financial planning for my clients addressing all of their protection and financial needs. I also specialize in giving educational seminars to companies as a benefit to their employees.

Sponsor: Margery Shrinsky, Membership Director

T: 240-314-4336 F: 240-294-7484

www.amex.com

email: brian.w.thomas@aexp.com

AXA Advisors, LLC

3141 Fairview Drive, Falls Church, VA 22042
David Cohen, Financial Consultant

Business Profile: We work with clients to develop customized financial plans and implement them using investment and risk management products.

Sponsor: Todd Sukol, Sukol Communications, LLC

T: 703-205-0390 F: 703-207-0942

www.axaonline.com

email: david.cohen2@axa-advisors.com

The Care of Trees

9228 Gaither Road, Gaithersburg, MD 20877
Tony Faoro, Arborist Representative

Business Profile: Arboricultural company working with residential and commercial clients on the care and maintenance of existing trees. Services include pruning, insect and disease control, soil nutrient management, removals, stump grinding and tree preservation.

Sponsor: Margery Shrinsky, Membership Director

T: 301-948-5885 F: 301-948-4353

www.thecareoftrees.com

email: tfaora@thecareoftrees.com

Combustioneer Corporation

643 Lofstrand Lane, Rockville, MD 20850
Terry Oakley, President, Pat Bowen

Business Profile: We service, maintain and install virtually all types of mechanical, electrical and plumbing systems for commercial, retail and residential applications.

Sponsor: Tony Cord, CPA Moneywatch.com, LLC

T: 301-340-2290 F: 301-340-2612

www.combustioneer.com

email: toakley@combustioneer.com

Davis Library

6400 Democracy Blvd., Bethesda, MD 20817
M. Kay Bowman, Library Manager

Business Profile: The public library offers free and equal access to services and resources to assist the people of Montgomery County in finding ideas and information to sustain and enrich their lives.

Sponsor: Margery Shrinsky, Membership Director

T: 240-777-0922 F: 301-654-5055

www.montgomerylibrary.org

email: m.kay.bowman@co.mo.md.us

DELMarVA Investment Group, Inc.

11160 Veirs Mill Road, L-15, Suite 128, Wheaton, MD 20902
Gus Moyer, President

Business Profile: We help individuals and companies with their cash flow needs through the purchase of their privately held real estate notes and other debit instruments.

Sponsor: Margery Shrinsky, Membership Director

T: 301-942-6755 F: 301-942-6756

www.delmarvagroup.net

email: gusmoyer@delmarvagroup.net

Junior Achievement

1129 20th Street, NW, Suite 204, Washington, DC 20036
Edward Grenier, President

Business Profile: Junior Achievement is dedicated to building business literacy in children, reaching over 20,000 children in the Greater Washington Region and through economics and workplace skills programs.

Sponsor: Ginanne Italiano, Executive Director

T: 202-296-1200 F: 202-296-3837

www.myJA.org

Kensington Office Machines

3827 Plyers Mill Road, Kensington, MD 20895
Jimmy A. Fasusi, President

Business Profile: Sales and maintenance of computers, typewriters, laser printers, monitors, date stamps, copies, laptops, fax machines, adding machines and time recorders. Rentals/service calls.

Sponsor: Margery Shrinsky, Membership Director

T: 301-946-0800 F: 301-946-0801

www.kensingtonofficemachines.com

MJM Printing & Graphics

15914 Indianola Drive, Rockville, MD 20853

Business Profile: MJM is a local, full-service printing, graphics and promotional products company, offering a very robust product mix, including variable data 6-colorprinting and a web based solution allowing companies to manage all of their day-to-day printing processes.

T: 301-296-8940 F: 301-296-8950

www.mjmprinting.com

David V. Mazza, D.D.S.

4607 Connecticut Ave., NW, Suite 111, Washington, DC 20008

Business Profile: Esthetic and Cosmetic Dentistry. Implant, Crown and Bridge, Dentures and Partial, Prosthetic and Family Dentistry.

Sponsor: Margery Shrinsky, Membership Director

T:202-244-5515 F: 202-364-2993

www.mazzadental.info

Prime Office Products

4235 Boston Street, Baltimore, MD 21224

T. J. Stamerro, Account Executive

Jerry Walker, President, John Walker, V.P. of Sales

Business Profile: Full service office furniture and office supply dealer.

Sponsor: Margery Shrinsky, Membership Director

T: 410-276-3900, 800-638-6393 F: 410-276-4875, 800-547-4760

www.buy.primeop.com

email: stark@primcop.net

Studio Nuovo

10517 Orchard Valley Drive, N. Potomac, MD 20878

Sheree L. Friedman, Principal, Richardo A. Ramos, Principal

Business Profile: Studio Nuovo is a full-service interior design firm that creates classically sophisticated and comfortable designs for exclusive residential, commercial and hospitality properties.

Sponsor: Margery Shrinsky, Membership Director

T: 240-354-4330 F: 240-453-9907

email: info@studionuovo.com

Technology Council of Maryland

9700 Great Seneca Highway, Rockville, MD 20850

Dyan Brasington, President

Business Profile: TCM is an organization of technology firms, federal laboratories, education institutions and support businesses that collectively form Maryland's technology community. Our membership represents over 200,000 knowledge-based employees in the state and region. From small start-ups to international giants, TMC has a perfect fir for your business.

Sponsor: John Fineran, Atlantech Online, Inc.

T: 240-453-6200 F: 240-453-6201

www.mdhitech.org

email: dyan@mdhitech.org

Washington Sports Club

10400 Old Georgetown Road, Bethesda, MD 20814

Sylvia Gorman, Membership Consultant

Business Profile: In our 27-year history, Washington Sports Clubs/TSI has grown to include over 120 of the highest quality health & fitness facilities in the 16 convenient locations locally in MD, DC and Northern Virginia.

Sponsor: Margery Shrinsky, Membership Director

T: 301-896-0505 F: 301-896-0427

www.washingtonsports.com

email: Sylvia.Gorman@town-sports.com

Washington Sports and Entertainment LP

5601 F Street, NW, Washington, DC 20004

Mike Kanach, Account Executive

Business Profile: I set up groups, sell season tickets, partial season ticket plans and special promotional offers for both the Washington Wizards and Washington Mystics – Washington DC's professional basketball teams.

Sponsor: Mark Bare, Stanley & Associates, Inc.

T: 202-628-3200 Ext. 3826 F: 202-661-5103

www.washingtonwizards.com

email: mkanach@washsports.com

Whenever you need a service, you have the resources listed below:

- The 2002 Membership Directory & Business Referral Guide
- Visit the Chamber's website www.bccchamber.org and click on the "business directory"
- The monthly ChamberNews, which can also be found online on the Chamber's website – click on "events calendar" and "Newsletter"
- Call the Chamber office – the staff will be happy to assist you



Looking For Holiday Gifts and Services?

Look no further than in your own backyard...

The restaurants, hotels, stores and other businesses
in the Bethesda-Chevy Chase Community!

Check your membership guide or go to www.bccchamber.org for a complete list.



We Need Your Help!

To avoid long lines and to assist monthly events hosts to be better prepared...
PLEASE pre-register for all events.



Calendar Check

Wednesday, December 4, 12:00-1:30pm

Monthly Member Lunch

*Sponsored by SunTrust Bank @ Legal Sea Foods,
Westfield Shoppingtown Montgomery — 7101 Democracy Boulevard, Bethesda, MD*

Tuesday, December 10, 5:30-7:00pm

Business After Hours

*Sponsored by Kensington Park Retirement Community @ Clyde's of Chevy Chase —
70 Wisconsin Circle, Chevy Chase, MD*

Thursday, December 12, 8:00-9:30am

Smart Business Seminar

*"Computer Network Security" Presented by Richard Latty, Solutions Engineering Corporation
@ the Chamber Office 7910 Woodmont Avenue*

Tuesday, December 17, 7:15-9:00am

Power Networking Breakfast

Sponsored by Colwill Design Group @ Holiday Inn Select — 8120 Wisconsin Avenue, Bethesda, MD

See "Events Calendar" for registration fees and RSVP deadlines. Fax registration forms to the Chamber Office or register Online at www.bccchamber.org. For more information on the events, contact Holly Persinger at the Chamber at 301-652-4900 or at hpersinger@bccchamber.org.

Success Stories



Steven Embrey, Eastham's Exxon Servicenter and John Low, Morgan Stanley.

While recently passing through Bethesda, John Low's (Morgan Stanley) car blew out its muffler. Knowing that the Chamber was the right resource for the best referrals, he called the Chamber office and was referred to the contacts for member service stations. One phone call later John's car was getting express service at a great price from Steven Embrey's crew at Eastham's Exxon Servicenter at 7100 Wisconsin Avenue in Bethesda.

"The Chamber office is the resource for finding out how, where, and with whom to do business in our town," Low says. "Without the help of the staff, I don't know what I would have done." Both Embrey and Low were grateful to the Chamber for putting members together, and look forward to doing more business in the future.

Legislative Update

Voters Have Spoken

By Ron Resh, Public Affairs Consultant to the BCC Chamber

After years of trying to convince local, state and federal elected officials that roads, particularly the Intercounty Connector, really do matter in the overall transportation equation, the voters have proven their point. With just a few exceptions, virtually all successful candidates running for office in the November elections embraced the notion of moving ahead with the ICC. Some people did this with more enthusiasm than others, but nevertheless the record is clear. Montgomery County now has a County Executive, the majority of the County Council, a governor, the majority of the General Assembly, and federal elected officials committed to this project.

Only time will tell how business priorities will fare over the long run. But there is reason to expect that business concerns will receive more balanced, understanding consideration in Rockville and Annapolis than in the past. The majority of candidates endorsed by Montgomery County business interests, including the Bethesda-Chevy Chase Political Action Committee, were elected.

While the make-up of the County Council hopefully will result in new dynamics favorable to the business community, drastic changes have occurred in Annapolis. These involve more than just the turnover in administrations. Due to resignations, redistricting, and election defeats, the entire committee leadership of the Maryland Senate will change hands. Of particular interest to Montgomery County is the fact that Senator Brian Frosh (Dist. 16) will chair the Senate Judicial Proceedings Committee. Senator P.J. Hogan (Dist. 39) will be Vice Chair of the Senate Budget and Taxation Committee. Senator Ida Ruben (Dist. 20) will continue in her position as President Pro Tem of the Senate.

At the time this article is written, less than a week after the elections, it looks as if there will be a new Speaker of the House of Delegates. This will bring similar dramatic changes to the leadership and committee structure of the House.

Not content to rest on our laurels, leadership of the Greater Bethesda-Chevy Chase Chamber of Commerce will soon be meeting with all elected officials, new and old, to remind them of our chamber's goals and priorities and to offer our suggestions and assistance as they begin their important new responsibilities.



If you're reading this...

**YOU JUST MISSED A GREAT OPPORTUNITY
TO GET YOUR MESSAGE ACROSS TO OVER
1000 POTENTIAL CLIENTS ... FOR AS LITTLE AS \$100!**

Find out how to get your message across by calling
the chamber staff at 301-652-4900.



C E L E B R A T E
business and the arts

As the Chairwoman of the First Annual CELEBRATE Business and Arts Gala, I would like to thank each and everyone who contributed to the success of the event. I especially thank our neighbors at Chevy Chase Bank for their gracious hospitality that allowed us to use their beautiful facility.

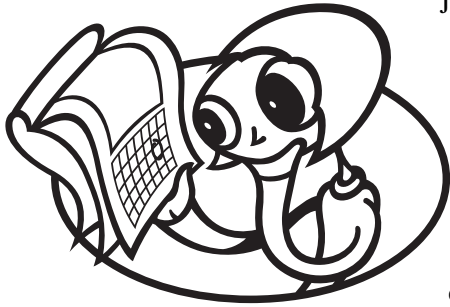


The opportunity to discover the many cultural elements of the Bethesda-Chevy Chase Community while in the company of the most influential business leaders in the metro area was indeed a powerful experience. Plan to join us again next year as we continue to CELEBRATE the treasures that surround us in the Bethesda-Chevy Chase Community.

*Anita Segreti
Anita Segreti Insurance, Inc.*



KICKOFF MEMBERSHIP DRIVE 2003 UNDERWAY!



January 2003 begins the Chamber's Membership Drive, an opportunity you will want to become a part of. To help remind members to "Bring A Guest to a Chamber Event," specially designed notepads generously provided by **Decatur Press**,

MJM Printing & Graphics, Print 1, Spectrum Printing & Graphics will be distributed at all Chamber events.

Who do YOU do business with on a daily basis that is not a Chamber member? Invite them to one of our several events throughout the month...and encourage them to become a part of one of the leading organizations in Montgomery County. Best of all, along with helping to build our membership, you are eligible to win weekend get-a-ways, sports packages, dinners and more!

BRING A GUEST TO A CHAMBER EVENT!

America Needs Your Numbers
Watch for Economic Census Forms!

December, 2002

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

USCENSUSBUREAU

2002 Economic Census
Counting American Business • Charting America's Progress
www.census.gov/econ2002



Carol Trawick, Trawick & Associates, and Doug Duncan, Montgomery County Executive, unveil a new poetry bench which features poetry written by Carol.

The Chevy Chase Center's

stuff-a-truck

HOLIDAY FOOD DRIVE

Support the Capital Area Food Bank.
Bring canned goods and non-perishables
and "stuff-a-truck"!

Wednesday, December 11: 10am - 7pm
Saturday, December 14: 10am - 6pm

Chevy Chase Center Parking Lot
Wisconsin and Western Avenues

Challenge your office • Collect canned goods in your office and call to arrange for pick up

For More Information: Stacey Wahlert at 301-654-2690



**The Greater Bethesda-Chevy Chase
Chamber of Commerce**
7910 Woodmont Avenue, Suite 1204
Bethesda, MD 20814
Phone: 301-652-4900 Fax: 301-657-1973
www.bccchamber.org

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PERMIT NO. 7013

Chamber Snow Policy

In times of inclement weather, the Greater Bethesda-Chevy Chase Chamber of Commerce follows the closing policy of Montgomery County Public Schools.

If schools are closed, all events and meetings will be cancelled for the day. If there is a delayed opening, morning events and meetings will be cancelled, and all other events and meetings from noon on will be held as scheduled.

Happy Holidays
from the Chamber

Logos. Brochures. Event Promotions. Annual Reports. Newsletters. Media Packaging. Pocket Folders. Invitations. Print Ads.

Happy Holidays
from Text Design



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