

CHAMBER NEWS

The Greater Bethesda-Chevy Chase Chamber of Commerce

BUSINESS & TECH EXPO 2002 TO DRAW 1,100+ Hyatt Regency Bethesda Hosts Event on February 6th



Montgomery County's business leaders will come together for a day of intensive networking and deal making at The Greater Bethesda-Chevy Chase Chamber of Commerce-sponsored Business & Tech Expo 2002 from 9:00 am to 3:00 pm on Wednesday, February 6, 2002 at the Hyatt Regency Bethesda.

The Business & Tech Expo 2002 will allow over 80 businesses to exhibit their products and services to an expected crowd of more than 1,500 decision-makers. Admission to the exhibit hall is FREE. An interactive seminar series will be held throughout

the day, featuring "Development and Growth Strategies for Small Businesses," "Successful Planning for Business Continuity Relevant to the Times and Market," and "How to Network, Market and Get Your Business Noticed by the Media." Additionally, a first-ever Executive Luncheon will be held during the Business & Tech Expo from 12:00 to 1:30pm at the Hyatt.



All Chamber members are encouraged to participate by either exhibiting or attending.

As an exhibitor, it's a cost-efficient advertising opportunity. Members have the opportunity to show the community what products and services their company has to offer. Like buying six hours worth of interactive commercial airtime, Business & Tech Expo 2002 allows companies to get face to face with their target market. As an attendee, members will have more than 75 vendors at their fingertips. This is a great opportunity for attendees to get answers to many business questions in one day by viewing the products and services of area businesses in one stop.

There's no better way to start the new year than meeting hundreds of potential clients at this Expo — a great chance for businesses located in or trying to reach the Bethesda-Chevy Chase community. This is an event that no one can afford to miss! If you have not yet reserved your space at Business & Tech Expo 2002, do so today by contacting Holly Persinger at (301) 652-4900 or hpersinger@bccchamber.org.

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From The President's Desk

by Randy Schools, NIH-NOAA Recreation & Welfare Association



Flint, and Woodmont Corner.

The holiday's are here — it is a time of joy, as well as religious meaning, as we celebrate Hanukah, Christmas, and Kwanzaa. We all enjoy giving, knowing how special it is to give joy to one of our family members, friends, or a co-worker. The closer we get to the holidays, our minds think, "It's time to shop until you drop" ... and the anxiety of getting the right gifts. That's the value of your chamber membership. We need to shop and support each other. This year we would love for you to make a point of shopping in the BETHESDA-CHEVY CHASE community.

Not only should you shop in our community, you should also recommend it to members of your family, neighbors, and friends. We have over 180 Restaurants (everyone enjoys a gift certificate for an evening out), fine hotels, artistic florists, creative craft shops, book, music, and video shops. You name it ... B-CC has it! If you like mall shopping, don't forget Bradley Boulevard Shopping Center, Chevy Chase Center Stores, Chevy Chase Lake Shopping Centers, The Shoppes of Bethesda, Westfield Shopping Town Montgomery, White

It is a season of festivities, so mark your calendar as well, for the traditional tree lighting at Bethesda Town Center on Saturday December 1. And we would love to have you join us for some holiday cheer on December 11th at 5:30 at Chatters at the Four Points by Sheraton, as part of our monthly after hours program. Our Chamber assists in organizing the Annual Goodwill Dinner for members of our community who are less fortunate. This year the dinner will be held on December 18th. Feel free to call the chamber office if you can assist us with a donation.

At the end of the year, I would like to take this opportunity to thank all in our business community who have become members. One of the best gifts, we can give each other is the gift of purchasing our products from each other. By doing so, we help to assist each other in the growth of our business, and help to make for a better Chamber, as well. Tell the local merchant you came by because of your membership, it is a pleasure to know that your membership helped their business grow.

Finally, our love also goes out to the many friends, co-workers, and family of Rick Masucci, General Manager, of the Hyatt Regency Bethesda. He was a gentleman of kindness, who gave our community a sense of caring and commitment. He will be missed not only for his leadership, but also for his willingness to assist the Chamber with many of our activities. He will be missed. "We love you man."

2001-2002 Annual Corporate Sponsors

Silver Sponsors









Corporate Sponsors





Enterprise









Chamber Officers

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Randy Schools, NIH-NOAA Recreation & Welfare Assn.

Immediate Past President

John C. Alexander, AMR Commercial Real Estate

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John Lane, ColomboBank

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VP, Community Development & Education

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VP. Special Events

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Company, Inc.

Directors Emeritus – Walter Pennington, Dembo, Jones, Healy,

Pennington, & Marshall, P.C.

Directors Emeritus – C. Robert Dalrymple, Linowes and Blocher LLP

Chamber Staff

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Events & Marketing Manager

Holly Persinger: hpersinger@bccchamber.org

The views expressed in articles submitted by members are the personal opinions of the author and not necessarily those of The Greater Bethesda-Chevy Chase Chamber of Commerce. The Greater Bethesda-Chevy Chase Chamber of Commerce accepts no responsibility for any liabilities arising from the publication of such views.

Members News

Computer Showcase has moved to 8210 Woodmont Avenue, Suite 105, Bethesda, Maryland 20814-2743.

Councilor, Buchanan & Mitchell, P.C. is pleased to announce that Albert J. Kiss, Esq. has joined the company as a tax manager.

The Greater Washington Society of CPAs recently awarded E. Burns McLindon, retired President & Managing Partner of Councilor, Buchanan & Mitchell, P.C. with the prestigious President's Recognition Resolution Award for his leadership and support in revitalizing the GWSCPA Managing Partner Task Force.

Lerch, Early & Brewer is pleased to announce that **Steven A. Robins** has become a principal of the firm. Steven will be practicing in the areas of land use, real estate and transactional and governmental affairs.

EagleBank announces the election of **Phyllis D. Thompson** to its Board of Directors. Ms. Thompson is a partner in the Washington law firm Covington & Burling.

Pam Newton & Company Interior Design and Moving Services for Seniors was featured in the October issue of *Washingtonian Magazine*. In the article "Finding the Right Place," Newton shared her approach in helping seniors make successful transitions to assisted living.

Martin Schaffer, Inc. is pleased to announce that a corporate brochure and logo package they recently designed have won awards in *Creativity 31*, an annual international advertising and design competition, and in *Logo 2002*, a corporate identity design contest. More than 7,000 pieces from 40

countries around the world were submitted to the *Creative 31* competition. The corporate brochure is one of the 1,400 winners selected for inclusion in a full-color, hardbound book, *The Creativity Annual*, to be published next summer. The logo will appear in *The 3rd Big Book of Logos* next spring.



BAPA's Imagination Stage con-

tinues its 10th season of producing professional theatre for children and their families with the premiere of a new musical, "*Miss Nelson is Missing*" running from November 10 through January 13. Book, music and lyrics are by Joan Cushing, adapted from the popular books by Harry Allard and James Marshall. Cushing, well known to Washington audiences as the venerable "Mrs. Foggybottom", brings her special wit and musical sophistication to this tuneful comedy for the whole family. For more information or to purchase your tickets, contact the Imagination Stage box office at 301-881-5106 or go to www.ImaginationStage.org.

Join **Amy Schoen** for a Holiday Reception, featuring an informative seminar on "*How to Dress for the Holidays on a Budget*," at **La Petite Classique** on December 6th from 6:30 to 8:30pm. This reception will kick off La Petite Classique's fundraising event to raise money for the Bethesda Chevy Chase Rescue Squad. La Petite Classique is located at 4844 Bethesda Avenue, Bethesda, MD. For more information, contact Amy Schoen at 301-986-1990.

Happy Holidays!

From the B-CC Chamber

Chamber Snow Policy

In times of inclement weather, the Greater Bethesda-Chevy Chase Chamber of Commerce follows the closing policy of Montgomery County Public Schools.

If schools are closed, <u>all</u> events and meetings will be cancelled for the day. If there is a delayed opening, morning events and meetings will be cancelled, and all other events and meetings from noon on will be held as scheduled.

Success Stories

It's Money in the Bank!

by Marcella Marcellino, Spherion Professional Recruiters



John Lane (ColomboBank) and Marcella Marcellino (Spherion Professional Recruiters)

The Greater Bethesda-Chevy Chase Chamber of Commerce has done it again. Over the years the BCC Chamber has played an integral part in connecting businesses in the local area.

I am Marcella Marcellino, an Accounting and Finance Recruiter of several years and I work in the Bethesda office of **Spherion Professional Recruiters**. During a recent evening networking event, sponsored by Chevy Chase Cars, I had the opportunity to engage in conversation with John Lane, President/CEO of **ColomboBank**. Proving the importance of timing, Mr. Lane, happened to have a vacancy within his bank. I exchanged business cards with Mr. Lane and assured him I would follow up with him the very next morning. The next day, I fulfilled my promise and called Mr. Lane. During that call we arranged a business meeting to discuss ColomboBank's needs and how Spherion could assist Mr. Lane with his search for a Chief Financial Officer and a new Executive Assistant.

The rest is history! Three successful placements later it's only appropriate I thank the BCC Chamber for providing a means for business professionals who enjoy networking in order to broaden their client relationships. I value my continued relationship with John Lane and ColomboBank. I look forward to remaining an active member of the Chamber and encourage others to take advantage of its many benefits. It's money in the bank!

Legislative Update

With over 130 attendees, including more than 20 special local and state government officials, the 2001 Legislative Reception held at Embassy Suites @ Chevy Chase Pavilion was a great success! This event could not

have been so successful without the ongoing support of the following sponsors:



Event sponsor Bob Harris (Holland & Knight) and Council Member Howard Denis

Four Star Sponsors

The Chevy Chase Land Company Holland & Knight LLP Lerch, Early and Brewer Linowes and Blocher LLP

Robert A. Pumphrey Funeral Homes

Three Star Sponsors

Chevy Chase Cars

Dembo, Jones, Healy, Pennington
&Marshall P.C.

EagleBank

Special thanks go to Suburban Florist and Embassy Suites General Manager James LoBosco for making the event so delightful. For more information on the Legislative Reception and the Chamber's Legislative Agenda, contact Ginanne Italiano at gitaliano@bccchamber.org or 301-652-4900 x203.



Belts and Suspenders

by Gayley Knight, Connecting Links (Member, Technology Resources Committee)

Making a web site open to everyone is easy – but often ignored by web designers. The simple addition of images with alternative text, consistency of design and link colors, and printable and text only versions of your content will make your site more accessible – and more welcoming.

Use the belt and suspenders method of design: figure out the different ways people will approach and use your site — then give them the chance to do it their way. If your clientele is 25 years old, give them some flash and jazz. If your business is aimed at the over 55 crowd, give them the chance to get your message with a little less technical wizardry, but with all the Technicolor.

"Okay," you say, "but will my site still stand out from the crowd?" Yes. Featuring the work of your graphic designer or web programmer is not the best way, however. Attracting and keeping customers through ease of use is. Intuitive navigation, breadcrumb trails, underlined links, effective use of white space, and limited collection (and use) of personal data are all ways to make your site memorable.

Distinction in web sites comes from well-written copy; crisp, clear fonts and graphics; superior navigation; and attention to detail, not the least of which is 'Have I made it easy and comfortable for visitors to my site?' Email Gayley Knight at gayley@conlinks.com for other, simple ways to design for customer retention.

A Special Thanks for A Special Day

The Greater Bethesda-Chevy Chase Chamber wishes to give special thanks to the more than 35 volunteers from the Chamber and the Bethesda-Chevy Chase Rotary Club for their participation, time and commitment on October 27th during the County's Annual Community Service Day.

Organized by the Corporate Volunteer Council of Montgomery County, Community Service Day highlights the importance of volunteerism and allows non-profit and government agencies to get needed work done. This year the Chamber and the BCC Rotary were successful in carrying on this tradition of increasing the functional and aesthetic value of our community by providing assistance and services to YMCA Bethesda Youth Services, St. Luke's House and Springhouse Assisted Living at Westwood. Thanks for all your help! If you would like to get involved in the planning of Community Service Day 2002 (October 26, 2002) or learn more about the Chamber's Community Development and Education Committee, contact Leslie Yager at lyager@bccchamber.org or 301-652-4900 x200.



President Randy Schools (NIH-NOAA Recreation Welfare Association) helps rake leaves at St. Luke's House on Community Service Day

"Bytes of Bethesda" is a service of the Chamber's Technology Resources Committee, which invites members with an interest in current technology trends to join and participate in the committee, which meets the fourth Thursday of every month in the Chamber offices. Members are also invited to write technology-related articles for the ChamberNews' "Bytes of Bethesda" column.

Calendar Check





Wednesday, December 5, 8:00-9:00am – Getting to Know Your Chamber

at the Chamber Office

Wednesday, December 5, 12:00-1:30pm - Monthly Member Lunch

Sponsored by/at The Original Pancake House

Friday, December 7, 8:00-9:30am - Smart Business Seminar

"Becoming a Better Manager" presented by Ben Ficks of Ficks Communications at the Chamber Office

Tuesday, December 11, 5:30-7:00pm - Special Holiday Business After Hours

Sponsored by/at Chatters Restaurant & Sports Bar in the Four Points by Sheraton

Tuesday, December 18, 7:15-9:00am - Power Networking Breakfast

Sponsored by CREATE Expressive Arts Center at The Holiday Inn Select.

Wednesday, January 2, 8:00am - Getting to Know Your Chamber

at the Chamber Office

Wednesday, January 9, 12:00-1:30pm - Monthly Member Lunch

Sponsored by/at Maggiano's Little Italy

See "Events Calendar" for registration fees and RSVP deadlines. Fax registration forms to the Chamber Office or register Online at www.bccchamber.org. For more information contact Holly Persinger at the Chamber at 301-652-4900 or at hpersinger@bccchamber.org.

Don't Miss Out on Upcoming Smart Business Seminars in 2002

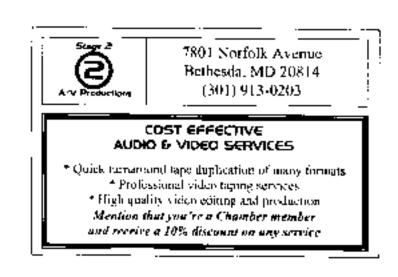
January 17, 2002, at the Chamber Office

 "Corporate Retirement Plans: How They Work and How They Work for You"

February 6, 2002 at the 2002 Business & Tech Expo, Hyatt Regency Bethesda

- "Development and Growth Strategies for Small Businesses"
- "Successful Planning for Business Continuity Relevant to the Times & Market"
- "How to Network, Market Your Company and Get Your Business Noticed by the Media"

To register, find out how your company can provide a seminar or to get involved in the Seminar Committee, contact Holly Persinger at 301/652-4900 or hpersinger@bccchamber.org.



In Memory of Rick Masucci

May 23, 1945 - November 2, 2001

The Greater Bethesda-Chevy Chase Chamber of Commerce wishes to extend its deepest sympathy to the friends and family of Rick Masucci, General Manager of the Hyatt Regency Bethesda, at his recent passing. Rick was very involved in business and charities in the community and leaves behind friends, who thought his kindness and generosity prospered. His accomplishments and contributions were many, below are just a few.

Leader and participant in several local community organizations / committees including:

The Greater Bethesda-Chevy Chase Chamber of Commerce (Board of Directors and founder of Goodwill Dinner), the Heart Leadership Council of the Washington Hospital Center, the Montgomery County Chamber of Commerce, the Montgomery County Convention and Visitors Bureau (Board of Directors), The Greater Washington Board of Trade, and Suburban Hospital committees.

Recipient of numerous awards including:

The Community Service Award (Greater Bethesda-Chevy Chase Chamber of Commerce); Bethesda Community Recognition Award (Montgomery County Government); Award of Appreciation (President's Committee of Employment of People with Disabilities); Community Outreach Hospitality Member of the Year (Montgomery County Conference and Visitors Bureau); Hotelier of the Year 2000 (American Hotel and Motel Association); Annual 4-Way Test Award (The Rotary Club of Bethesda-Chevy Chase)

"Rick was a very unusual individual who was deeply involved in the GOODWILL of Bethesda, as well as the business community. He delighted in the success of the GOODWILL Dinner and left no stone unturned in providing Bethesda with the very best he and the Hyatt could offer. Rick had the capacity of making people feel important and a hug from him was all that was needed to make you welcome. We will all miss him." — Ben and Sue King, Co-Chairs, Goodwill Dinner

"Generous friend to The Children's Inn at NIH, donating food and services for the Inn's annual picnic, assisting in fund-raising activities, organizing staff trips to the Inn to help with landscaping and other needs, donation of luggage carts for Inn families' easy transition to and from their rooms, donating hotel rooms for special occasions for Inn families, and probably the most recognizable, the donation of the giant plush panda bears who reside in the Inn's lobby and are loved by thousands of children. The pandas are the first thing a child sees when he/she enters the Inn, and immediately they feel comforted."

— Jan Maher, The Children's Inn at NIH

"Buildings define geographically community but it is people like Rick who make it vital. His energy, hospitality and enthusiasm spilled from the hotel to our whole community. Bethesda Cares' clients, the homeless, were welcomed with warmth at the annual Holiday Dinner. Rick set the tone. Our community includes the disadvantaged, the untreated mentally ill and day laborers. All were welcomed at his table."

— Sue Kirk, Executive Director, Bethesda Cares

"Rick was someone who understood customer service and always found a way to say "yes" to your request. He would greet you by name and always had a smile on his face. When you were in his hotel, you were his guest and he wanted you to be comfortable. He will certainly be missed."

— Lori Derkay, Greater Washington Society of Association Executives (GWSAE)

"Rick was a fantastic person, who loved the police and supported us in so many ways, without ever asking once for anything in return. Every year, Rick came personally to the station with his chefs and delivered lots of delicious food on Thanksgiving Day and Christmas. On nights when it snowed badly, he made an open invitation for lodging, to the officers who had to work through it and again, always made sure they were well fed. My first contact in the district was with Rick taking me to lunch and telling me how much he appreciated the police and offered all his support, again - never once asking for anything in return. We thank Rick and salute his family for allowing us to share a small piece of the man who showed us why America and this community are beautiful places to live and work." — Commander Luther Reynolds, Commander, Second District Police

Rick was a friend to all, especially those in need. He will be sorely missed.





CPAMoneyWatch.com, LLC

T: 301-610-5600 F: 301-610-9910

www.cpamoneywatch.com

1901 Research Blvd., Suite 410, Rockville, MD 20850

Tony Cord email: tcord@cpamoneywatch.com

Business Profile: CPAMoneyWatch combines the power of Internet availability, experienced CPA professionals and Webbased and other tools to help you achieve your unique business and personal financial goals - securely and at low cost. CPAMoneyWatch & Oracle work online or in person to allow you to focus on growth.

Sponsor: Jennifer Warner, SunTrust Bank

Desert Moon Fresh Mex Grille

T: 301-654-8466 F: 301-654-8698

www.desertmooncafe.com

Dave Weinstein, Manager email: desertmoonbethesda@lycos.com

Business Profile: Quick casual Mexican theme with a great margarita bar with beer and wine.

Sponsor: Timothy Whipple, AMR Commercial Real Estate

7345-B Wisconsin Avenue, Bethesda, MD 20814

Enten & Associates, Inc.

T: 301-913-0010 F: 301-913-5484

8120 Wisconsin Avenue, Suite 550, Bethesda, MD 20814

www.enten.com

Jon Enten, President email: jon@enten.com

Business Profile: Advertising, marketing and public relations firm providing services to the financial, educational, service, technology, hospitality and travel industries. E&A also provides promotional and cooperative marketing programs. Sponsor: Tom Murphy, EagleBank

GTM Architects, Inc.

T: 301-942-9062 Ext. 41 F: 301-942-3929

10415 Armory Avenue, Kensington, MD 20895

www.gtmarchitects.com

Catherine A. Bobrow, Director of Business Development

email: cbobrow@gtmarchitects.com

Business Profile: Full service architect firm specializing in residential, commercial, retail/restaurant and historic preservation.

Sponsors: Michele Horwitz Cornwell, The Chevy Chase Land Company; Ginanne Italiano, Executive Director

HRO Consulting

T:301-469-7929 F: 301-469-5196

7401 Westlake Terrace, Bethesda, MD 20817

www.hroconsulting.com

Lou Bramante, President

email: <u>ljbramante@aol.com</u>

Business Profile: Human resources consulting in a variety of HR specialties including staffing, training, compensation and benefits, HR compliance, and special projects.

Sponsor: Lilliam Machado, Thaler Liebeler Machado & Rasumssen

The Metropolitan

T: 301-652-1555 F: 301-652-9559

7620 Old Georgetown Road, Bethesda, MD 20814

www.bozzuto.com

John Wagithuku, Property Manager

email: metropolitan@bozzuto.com

Business Profile: Exquisite apartment houses in the heart of Bethesda

Sponsor: Margery Shrinsky, Membership Director.

MontgomeryWorks

T: 301-946-1806 F: 301-946-8235

11160 Veirs Mill Road, Suite 40B, Wheaton, MD 20902

www.montgomeryworks.com

John Gregg, V.P., Employer Services

email: jgregg@montgomeryworks.com

Business Profile: We provide open access to no cost employment and workforce services for Montgomery County employers. If we can't help you, we'll connect you with someone who can.

Sponsor: Margery Shrinsky, Membership Director

The Principal Financial Group

T: 301-897-0180 F: 301-897-4936

6550 Rock Spring Drive, Suite 640, Bethesda, MD 20817

www.principal.com

Alison Kline, Associate Sales Representative

email: kline.alison@principal.com

Business Profile: A local pension office for the nation's largest provider of 401 (k) plans, The Principal Financial Group. We specialize in all qualified retirements plans, and are the retirement plan provider of choice for the American Society of Association Executives.

Sponsor: Margery Shrinsky, Membership Director

New Members – continued

Select Business Team, LLC

T: 301-924-3662

9709 Eclipse Place, Montgomery Village, MD 20886

email: debbie@selectbizteam.com

Debbie DeChambeau, Referral Coach

Business Profile: Coach business owners, sales managers and sales professionals on building their business through referrals. Sponsor: Christine Brouwer, Colorworks Promotions, LLC

SmithPayes

T:301-951-7001 F: 301-951-5849

8120 Woodmont Avenue, Suite 120, Bethesda, MD 20814

email: emsmith@smithpayes.com

Eugene Smith, Managing Director

Business Profile: Real estate development, investment and property management.

Sponsor: Kathleen Martens, BAPA'S Imagination Stage

Strathmore Court at White Flint

T: 301-468-5460 F: 301-468-5462

5440 Marinelli Road, N. Bethesda, MD 20852

www.bozzuto.com

Ninette Williams, Property Manager

email: strathmore@bozzuto.com

 ${\it Business~Profile: Beautifully~appointed~apartments~located~in~North~Bethesda}.$

Sponsor: Margery Shrinsky, Membership Director

T: 301-654-7335 F:301-652-8348

4421-A East-West Highway, Bethesda, MD 20814

www.estudysmart.com

Greg Zumas, Director

StudySmart, Inc.

TeamStaff

email: dcinfo@estudysmart.com

Business Profile: StudySmart is an educational services company that offers individualized tutoring for families and schools.

Sponsor: Margery Shrinsky, Membership Director

T. Rowe Price Investment Services, Inc.

T: 703-873-1200 F: 703-847-0049

1600 Tysons Blvd., Suite 150, McLean, VA 22102

www.troweprice.com

Kevin Shea, Branch Manager

Business Profile: A financial services firm specializing in no load mutual funds, brokerage products, college savings plans, small and large business retirement plans, as well as educational seminars.

Sponsor: Dave Notarangelo, T. Rowe Price Investment Services

T: 301-693-3667 F: 732-748-3620

P.O. Box 295, Burtonsville, MD 20866

www.teamstaff.com

Terri Sinski, Business Development Representative

email: tsinski@teamstaff.com

Business Profile: Professional employer organization delivering business services to small and mid-sized companies. Specializing in Human Resources, Risk Management, Payroll Administration, Employee Benefits, and Employer Compliance. Sponsor: Ken Smith, Sandler Training Institute

TekSystems/Maxim Group, Inc.

T: 410-540-7700

7200 Wisconsin Avenue, 12th Floor, Bethesda, MD 20814

www.teksystems.com/www.maximgroup.com

Stephen Foley, Director and Allen Shutt

email: sfoley@maximgroup.com

Business Profile: IT consulting and staffing firm specializing in applications and Intrastructure services. Corporate headquartered in Maryland, TekSystems/Maxium Group has offices in over 100 cities in the United States.

Sponsor: Margery Shrinsky, Membership Director



Need To Know When An Event Is? Want to See What Is Happening In Bethesda-Chevy Chase? Then Travel To Our Web Site!

www.bccchamber.org

Chamber • Photo Gallery



Stephanie Warlick and Christine Brower of Colorworks Promotions show the attendees how direct mail marketing can help their businesses



Chamber Members listen intently to the "60 second Commercial"



Sponsors Pete Grzybinski & Nuala Rooney (The Business Gazette) and Curt Kowalski (Team Network Corporation) chat after the Breakfast



Chuck Buyer and Lynn Hopkins (ColomboBank) lend a helping had at Community Service Day



Pam Cudahy (St Luke's House) thanks all the volunteers on Commuity Service Day



Legislative Reception sponsor Steve Robbins (Lerch, Early and Brewer) welcomes Art Holmes(Chair, Montgomery County Planning Board) to the reception



John Lane (ColomboBank), Edward Asher (The Chevy Chase Land Company) and Kathleen Martens (BAPA's Imagination Stage) enjoy the Legislative Reception



Councilmember Howard Denis and Henrietta Fiennes(B&T Business Services) at the Legislative Reception



Maria Cornelius (Burt Associates), Tina Burks (Sign*A*Roma) and Joe Burgess (Cater Joe) enjoying the November Monthly Member Lunch at Ruth's Chris Steak House



Sid Menkis (McShea & Co.) talks to fellow Chamber member Bree MacReynolds (KMC Telecom)



Shannon Tarumbore (Fitness for Women), Ellen Tillman (Ellen Tillman & Company), and Stephan Fox (Comella Design Group) enjoy learning about each other's companies



Luncheon MC Jennifer Warner (SunTrust Bank) and Chamber members enjoy the great food provided by Ruth's Chris Steak House at the Monthly Member Lunch.



Let us Brand You!

with elements of style that create a lasting impression.

Logos · Corporate Identifications · Brochures · Annual Reports · Invitations · Newsletters

301/652/5153



The Greater Bethesda-Chevy Chase Chamber of Commerce

7910 Woodmont Avenue Suite 1204 Bethesda, MD 20814 Phone: 301-652-4900 Fax: 301-657-1973 www.bccchamber.org PRSRT STD U.S. Postage PAID Bethesda, MD Permit No. 7013

Looking for Holiday Gifts and Services?

Look no further than in your own backyard.....



The restaurants, hotels, stores and other businesses in the Bethesda-Chevy Chase Community!

Check your membership guide or go to www.bccchamber.org for a complete list

The Greater Bethesda-Chevy Chase Chamber of Commerce is Pleased to Announce

Business & Tech Expo 2002



Wednesday February 6, 2002 From 9:00am - 3:00pm

Featuring:

Smart Business Seminars

- Development and Growth Strategies for Small Businesses
- Successful Planning for Business Continuity Relevant to the Times and Market
- How to Network, Market and Get Your Business Noticed by the Media

The New Executive Luncheon from 12:00 – 1:30pm

Hyatt Regency Bethesda

One Bethesda Metro Center, Bethesda, MD

Call Holly Persinger now to request your contract to exhibit

For more information:

301-652-4900

hpersinger@bccchamber.org

www.BCCChamber.org