



SPEAKING OF SENIORS
Presented by the Senior Focus Committee

Name of Presenter: Linda R. Beer

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Language Spoken Fluently: English

Presentation Category: Housing

Topic	Key Points	Experience/Expertise with This Topic	# of Times Spoken on this Topic
I. Upsizing? II. Downsizing? III. Rightsizing?	Necessary steps when selling Market Update Market Value- how to determine options available for seniors	<ul style="list-style-type: none">• Bethesda Vital Living Center; Holy Cross; Sibley Seniors; Riderwood, etc• Realtor in DC/MD since 1988• Seniors Real Estate Specialist (SRES)	20+

Preference for Speaking Engagements

Days of Week Preferred to Speak: Monday-Friday

Times: Morning, Noon, Afternoon, Evening

Availability to Speak: 6

Category of Seminar: Lecture, Seminar, Workshop, Other- Panel

Distance Willing to Travel: Negotiable

Preference for Group Size: Small, Medium, Large