



**SPEAKING OF SENIORS**  
**Presented by the Senior Focus Committee**

**Name of Presenter:** Ellen D. Tillman, CLU, CLTC, MBA

**Position at Organization:** President

**Company Name:** Ellen Tillman and Company

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**Language Spoken Fluently:** English

**Presentation Category:** Financial Issues

<b>Topic</b>	<b>Key Points</b>	<b>Experience/Expertise with This Topic</b>	<b># of Times Spoken on this Topic</b>
<b>I. Long Term Care</b>	Options for funding long term care	11 years as a licensed insurance and registered representative, industry designations,	My resource experts speak on the topic several times a week
<b>II. How to Protect Against Outliving your Resources</b>		Chartered Life Lenderwriter, Certified in Long Term Care, MBA, Member of Million Dollar Round Table	

**Preference for Speaking Engagements**

**Days of Week Preferred to Speak:** Monday-Friday

**Times:** Morning, Noon, Afternoon, Evening

**Availability to Speak:** 6

**Category of Seminar:** Any

**Distance Willing to Travel:** 40 miles

**Preference for Group Size:** Small, Medium, Large

**Any other information:** We have some great info and presentations and I'd be happy to work on this (all presentations are generic-no company name). I have people who are part of New York Life (my primary company) who are experts on these fields and often speak on our behalf (with us) and do presentations like this. We just did a continuing class for CPAs in Bethesda on Long Term Care insurance.